

# Athene Annuity & Life Assurance Company of New York Home Office Address: 1 Blue Hill Plz, Ste 1672, Pearl River, NY 10965

Mailing Address: PO Box 1555, Des Moines, IA 50306-1555

Overnight Address: 7700 Mills Civic Parkway,

West Des Moines, IA 50266-3862

Customer Contact Center - Tel: 888 266 8489 Fax: 866 709 3922

FINANCIAL PROFESSIONAL CODE & NAME:					
APP SIGNED STATE:	DISTRIBUTOR ACCOUNT				
	ID #:				

1. PRODUCT							
	Product Name : Athene MaxRate						
☐ 3 Year	☐ 5 Ye	ar [	☐ 7 Yea	r			
2. OWNER							
Individual or Trustee First Name M. I. Last Name Suffix						Suffix	
Trust or Company Name							
Social Security Number/Tax ID	Date of Birth	(MM/DE	D/YY)		Relationship to	Proposed An Other:	nuitant:
Street Address (Required - No F	PO Box)		City		State	Zip	Country
Mailing Address (Optional)			City		State	Zip	Country
US Citizen Country of Cit	tizenship Er	mail				Phone	
<b>Note:</b> If the proposed owner(s) documentation will be required							
3. <b>JOINT OWNER</b> Not appli		,		,	,	3 ,	remain or the errory
First Name		M. I.	Last Nan	ne			Suffix
Social Security Number/Tax ID	Date of Birth	(MM/DE	D/YY)	Gender F □ M □ F □	Relationship to □ Spouse □	Proposed An Other:	nuitant:
Street Address (Required - No F	PO Box)		City		State	Zip	Country
Mailing Address (Optional) City State Zip				Zip	Country		
US Citizen   Country of Citizenship   Email   Phone							
4. <b>REPLACEMENT</b> This section <b>MUST</b> be completed							
Yes No Do you have an existing life insurance policy or annuity contract?  Yes No Do you intend for this annuity to change or replace any existing life insurance policy or annuity Contract?							

Address



								Atnene.co
5. ANNUITANT (Comp	lete if differe	nt from Ow	ner)					
First Name		M. I.	Last Name					Suffix
Social Security Number		Date of Birth	(MM/DD/YY)	Gend M	er 🔲 F	Pho	one Nu	umber
Street Address (Required -	No PO Box)		City		State	Zi	р	Country
6. JOINT ANNUITANT	Not applicable	to non-spous	se or qualified contr	acts				
First Name		M. I.	Last Name					Suffix
Social Security Number		Date of Birth	(MM/DD/YY)	Gend M	er 🔲 F	Pho	one Nu	umber
Street Address (Required -	No PO Box)		City		State	Zi	р	Country
<ul> <li>7. BENEFICIARIES</li> <li>Death benefit distributi time of Application. The Contingent: A beneficial payment of any death Beneficiary is a tree. If the beneficiary is a tree. Please provide Social Section List additional beneficial Individual, Trust or Compa</li> <li>SSN/TIN</li> </ul>	e sum of the pary who will repending the confit distributed in the curity/Tax Iden iries on a sepan	ercentages for ceive a death ations. In a name and to atification Nur rate page. Ov	or Primary and Conti- benefit distribution rust creation date or mbers to expedite fu vner must sign, date	ingent should n the B uture D e and ir Pe Re	Beneficia d all prim eneficiar eath Clai nclude re rcentage	aries mu ary ben y name im proce quired i %	st tota eficiari line. essing. nforma Phon posed	I 100%. es die prior to the
Individual, Trust or Compa	ny Name		Primary				e Number	
,			Contingent			%		
SSN/TIN	Date of Birth	(MM/DD/YY)	Gender ☐ M ☐ F	Re	lationshi	p to Pro	posed	Annuitant:
Address		City	Sta	ate	Zip		Country	
Individual, Trust or Compa	ny Name		Primary Contingent	Pe	rcentage	%	Phon	e Number
SSN/TIN	Date of Birth	(MM/DD/YY)	Gender □ M □ F	Re	lationshi	p to Pro	posed	Annuitant:

City

Zip

State

Country

**TOTAL ANTICIPATED PREMIUM** 



7. <b>BENEFICIARIES</b> (con	tinued)						
Individual, Trust or Company Name		Primary Contingent			%	Phone Number	
SSN/TIN	Date of Birth(MM/DD/YY)	Gender □ M □ F		Relationshi	o to Pro	posed Annuitant:	
Address		City		State	Zip	Country	
8. <b>ANNUITY TYPE</b> Selection	ct <b>one</b> option to indicate ho	w this contrac	<b>t</b> shoul	d be issued			
☐ Non-Qualified							
☐ IRA (select only one):	☐ Tradition	al 🗌 Roth	□ s	EP			
☐ Inherited IRA (select	only one): $\square$ Tradition	al 🗌 Roth					
For Qualified options, se	—	er/Rollover <sup>1</sup>	□R	ollover with	in 60 Da	ays <sup>2</sup>	
If Inherited IRA selected Decedent Name:	above, complete for Decedo	ent:					
Relationship to Proposed A	nnuitant:	Dat	e of Bi	rth (MM/DD	/YY) [	Pate of Death (MM/DD/YY)	
<sup>1</sup> Please complete and submit the applicable Request for Funds Form or ACORD 951 form, for each account to be transferred into this contract. <sup>2</sup> I understand that, except in the case of a Roth Conversion, I can make only one rollover from an IRA (including a Traditional IRA, Roth IRA, or SEP IRA) to an IRA in any 1-year period, regardless of the number of IRAs I own.							
<ol> <li>PREMIUMS Make all checks payable to Athene Annuity &amp; Life Assurance Company of New York; estimate total transfer amounts</li> </ol>							
New Purchase						\$	
Transfer/Rollover	Transfer/Rollover					\$	
Internal Transfer Existin	g Athene Contract Number	(s)				\$	



#### 10. AGREEMENTS AND SIGNATURES

The Owner agrees all statements and answers to questions in this application are true to the best of the Owner's knowledge and belief. This application will be attached to and made part of the entire Contract.

I have received a copy of the disclosure material and understand the results shown, other than the Guaranteed Minimum Values, are not guarantees, promises, or warranties.

Payment must be made payable to Athene Annuity & Life Assurance Company of New York.

#### IRS CERTIFICATION

Under penalties of perjury, I certify that:

- 1. The Social Security Number or Taxpayer Identification Number shown on this form is correct (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. citizen or other U.S. person (as defined in the General Instructions of IRS Form W-9), and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. Exemption from FATCA reporting code (if any):\_\_\_\_\_\_. (FATCA reporting codes can be found in the General Instructions on IRS Form W-9.) If you are only submitting this form for an account you hold in the United States, you may leave this field blank. Certification Instructions: You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.

The Internal Revenue Service does not require your consent to any provisions of this document other than the certifications required to avoid backup withholding.

All statements made by or by the authority of the applicant for the issuance of the applied for contract, are

All statements made by, or by the authority of the applicant for the issuance, of the applied for contract, are deemed representations and not warranties.

Signed at City	State	On Date
Owner Signature X	Joint Owner Sigr X	nature (if applicable)
Annuitant Signature (if other than Owner) X	Joint Annuitant : X	Signature (if applicable)



11. PRODUCER USE ONLY						
Yes No Does the applicant have an existing life insurance policy or annuity contract?  Yes No Will this annuity replace or change an existing life insurance policy or annuity contract?  Yes No Will this annuity replace or change an existing life insurance policy or annuity contract?  Yes No Is any participant on this contract or a dependent family member of a participant on this contract an active duty (full-time) service member (officer or enlisted) of the United States Armed Forces (Army, Navy, Air Force, Marine Corps, or Coast Guard)? If Yes, please complete Military Disclosure Form 18257.						
By signing below, I certify I have truly an I certify that only company approved saland 2) retained in my files. I certify any restatements which differ from this material Complete the following section for an	es materials we equired disclos al nor have I m	ere used and that copure material has been ade any promises abo	pies of such materials we presented to the applica out the future expected v	ere 1) left with the client ant. I have not made any values of this Contract.		
		Producer Phone Number/Email Address Split % - MI Equal 100%				
Producer Signature Date Signed						
Producer Name (print please) Producer Phone Numb		ducer Phone Number	Number Producer Email			
Commission Option 1 Commiss Commission options vary by product.	ion Option 2 (t	rail) $\square$ Commission	n Option 3 (trail)			

## Suitability and Best Interest Worksheet



Pearl River, NY 10965

#### Mail or fax completed form to:

**Athene Annuity & Life Assurance Company of New York** 

P.O. Box 1555, Des Moines, IA 50306-1555 Fax: 866-709-3922

Email: documents@athene.com

Customer Contact Center - Tel: 888-266-8489

Please complete this worksheet and submit with your application. The financial and personal information requested on this form is required to verify if the product meets your needs and objectives. This form must be completed, signed, and dated to consider your application complete. **Incomplete forms will delay processing.** 

- For Revocable Trust ownership, complete the worksheet on behalf of the grantor/settlor.
- For Irrevocable Trust ownership, employment status and date of birth should be completed on behalf of the annuitant. The remainder of the worksheet should be completed on behalf of the trust.
- For all other non-natural owners, employment status and date of birth should be completed on behalf of the annuitant. The remainder of the worksheet should be completed on behalf of the entity.
- For additional information on how to complete this worksheet, please review the step-by-step guide, https://p.widencdn.net/mvsbua/23154.

#### \*Household means the applicant and applicant's spouse or domestic partner, as applicable by state law.\*

OWNER						
Owner/Trust/Entity Name			Date of Birth (MM/DD/YYYY)			
Employment Status	☐ Employed (Full and Part time)	☐ Self-Employed ☐ U	Jnemployed 🗆 Retired			
Check one	☐ Homemaker ☐ Disabled	☐Student				
JOINT OWNER (complet	te separate form if not owner's	spouse/domestic partner	•)			
Joint Owner			Date of Birth (MM/DD/YYYY)			
Employment Status	☐ Employed (Full and Part time)	☐ Self-Employed ☐ U	Jnemployed 🗆 Retired			
Check one	☐ Homemaker ☐ Disabled	☐ Student				
FINANCIAL OBJECTIVE	S (please answer ALL Financial	sections using Househol	d Assets)			
<b>A. Source of income</b> Check a contracts, DO NOT include income fi	ll that apply. For personal owned contracts rom personal accounts.	s, DO NOT include income from b	usiness accounts. For business owned			
☐ Household Wages/Salary	☐ 401(k)/Pension Plan	☐ Social Security	(not including disability)			
☐ Rental Income	□ 403(b)	☐ Investment Income/RMDs				
■ *Disability	$\square$ *Unemployment	□ *Severance				
□ *Child Support □ None	□ *Alimony	<ul> <li>Business Income (to be used for corporate owned contracts only)</li> </ul>				
	nent," "severance," "child suppo	ort" and/or "alimony" are	selected please provide			
, ,	ved \$, an		·			
B. Federal income tax brac	<b>ket</b> Check one. □ 0% □ 109	% <b>□</b> 12% <b>□</b> 22% <b>□</b> 24	% <b>□</b> 32% <b>□</b> 35% <b>□</b> 37%			
	significant changes to the Hous Amounts entered should be lin					
Increase in Annual Living	g Expenses 🔲 Yes 🗖 No 🛮 If	Yes, amount of annual Incr	rease \$, in years			
Decrease in Annual Inco	ome Yes No If	Yes, amount of annual Decr	rease \$, in years			
Decrease in Liquid Asset	ts	If Yes, amount of Decr	rease \$, in years			

FINANCIAL OBJECTIVES (continue	d)					
D. What is your experience with financi	al products, including investment	, annuity and insuran	ce holdings? Checkone			
None to Limited	Limited to Moderate	Moderat	e to Extensive			
E. What is your general risk tolerance	<b>?</b> Check one. If Aggressive is selected, pleas	e explain how this annuity f	its your risk tolerance.			
Conservative Moderately co	nservative Moderate M	oderately aggressive	Aggressive			
Aggressive Risk Tolerance Explanation	1					
F. How long do you plan to keep this a	<b>annuity? 1</b> 0-5 years <b>1</b> 6-10 years	ears $\square$ More than	10 years			
G. Do you understand and accept that	_	-	-			
in the credited interest rate after th	e guarantee period?		Yes No			
SOURCE OF FUNDS						
H. Is any of the premium intended for	this annuity from a reverse mort	gage?				
I. Are any of the funds being used to	nurchasa this annuity from any	of the new yearlesseme	nt courses listed			
below? If yes, indicate by checking		or the non-replaceme	ent sources listed			
If the above box is not selected, Athene will assu Question I is left blank.	ume the non-replacement source of funds is	not applicable. Question J	must be completed if			
<ul><li>*Checking/Savings</li></ul>	• 403(b) G	<ul> <li>403(b) Group Annuity</li> </ul>				
<ul> <li>Certificate of Deposit</li> </ul>	• Group &	Individual 403(b)/457	(b) Mutual Funds			
<ul> <li>Stocks/Bonds/Mutual Funds</li> </ul>	• 401k/Per	<ul> <li>401k/Pension Plan</li> </ul>				
<ul> <li>Money Market/Brokerage Accou</li> </ul>	ınt • Thrift Sav	vings Plan				
<ul> <li>IRA (Non-Annuity)</li> </ul>						
*If \$250,000 or more is coming fro placed in the checking/savings account of the source of funds are from a no source? *Penalties include processing fees, forfeit	on-replacement source, are there	e penalties associat	ed with this funding			
Company Name	Account Number	*Pena	lty Amount			
		\$				
		\$				
		\$				
J. Are any of the funds being used to If yes, indicate by checking this bo		of the replacement s	ources listed below?			
If the above box is not selected, Athene will ass J is left blank.	sume the replacement source of funds is not	applicable. Question I mus	t be completed if Question			
<ul> <li>Annuity</li> </ul>	• 403(b) In	dividual Annuity				
<ul> <li>IRA Annuity</li> </ul>	• Life Insur	ance				

#### **FINANCIAL STATUS**

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- All Financial Information should be completed based on household financials. If submitting multiple contracts for the household, all financial information should match. For personal owned contracts, DO NOT include assets from business accounts. For business owned contracts, DO NOT include assets from personal accounts.
- Primary residence/land, automobiles and personal property cannot be included as part of your financial information.
- Athene will calculate the net worth which is equal to "Household Liquid Assets (K) plus Household Non-Liquid Assets (L) minus Total Household Liabilities/Debt (M)"
- Please include ALL annuities currently held at Athene and outside of Athene. This should include all forms of annuities including IRA, 403(b) and 457(b) annuity plans.
- For annuities in or out of surrender term, provide the higher of the Accumulated Value or Surrender Value in sections J and K.

INCLUDE THE PROPOSED ANNUITY PREMIUM(S) BASED ON WHERE THE FUNDS ARE CURRENTLY HELD

# LEAVING QUESTIONS BLANK IS NOT ALLOWED AND WILL RESULT IN CUSTOMER CORRECTIONS. "0," "N/A" OR "--" ARE ALLOWED

K. Household Liquid Assets		L. Household Non-Liquid Assets			
Checking/Savings	\$	Cash Value of Life Insurance	\$		
IRA (Non-Annuity) (if age 59 1/2 or above)	\$	IRA (Non-Annuity) (include B shares) (if under age 59 1/2)	\$		
Certificates of Deposit	\$	Real Estate Equity (exclude primary residence/home/land)	\$		
403(b)/457(b) Mutual Funds (Including group and individual mutual funds)	\$	403(b)/457(b) Mutual Funds (Including group and individual mutual funds)	\$		
Stocks/Bonds/Mutual Funds (excluding B shares, 403(b) mutual funds and 457(b) mutual funds)	\$	Annuities in Surrender Term (for all ages) (including IRA annuities, 457(b) annuities and Group/Individual 403(b) annuities)	\$		
Annuities out of Surrender Term (if age 59 1/2 or above) (including IRA annuities, 457(b) annuities and Group/Individual 403(b) annuities)	\$	Annuities out of Surrender Term (if under age 59 1/2) (including IRA annuities, 457(b) annuities and Group/Individual 403(b) annuities)	\$		
401K (if age 59 1/2 or above and separated from service)	\$	401K (if under age 59 1/2 and/or not separated from service)	\$		
Thrift Savings Plan (TSP) (if age 55 or above and separated from service)	\$	Thrift Savings Plan (TSP) (if under age 55 and/or not separated from service)	\$		
Money Market/Brokerage Account (excluding B shares)	\$				
Cash/Precious Metals (excluding jewelry, coins, etc.)	\$				



FINANCIAL STATUS (con	tinued)					
M. Do you have any existing premiums, 2nd residence/hor and automobiles).  ☐ Yes ☐ No If yes, ple	me mortgage, etc. Excl					
Type of Liability	Current Bala	nce M	onthly Payment	Те	rm of Liab	ility
	\$	\$				
	\$	\$				
	\$	\$				
	\$	\$				
	\$	\$				
	\$	\$				
	\$	\$				
	\$	\$				
<b>Total liabilities</b> (this should equal all figures listed under current balance above).						
N. Total Annual Household investment, and rental income, this annuity.  O. Total Annual Household taxes, cell phone, etc.)	etc.) DO NOT include inc	ome currently earned o	n the funds being used to	o purchase	\$	annually
<ul> <li>P. Do you or your spouse/d</li> <li>Existing Athene annuiti</li> <li>Other pending Athene</li> <li>Other applications bein</li> <li>Previously declined annuiti</li> </ul>	ies? e annuities? ng submitted to Athe	-	-		☐ Yes ☐	No
Q. If question P is "yes," pl	ease list contract #	s as well as spous	se/domestic partne	r name an	d last 4 of	SSN:
Existing/Pending Athene Cor	ntract #s:					
Spouse/Domestic Partner Na	nme:					
Spouse/Domestic Partner Las	st 4 of SSN:					
ADVANTAGES AND DISA	DVANTAGES					
R. Please select why you as needs and objectives. Ch		thene annuity an	d how the annuity	will assist	you in me	eting your
☐ Accumulation/Growth ☐ Principal Protection ☐ Pass Assets to Ber			o Beneficia	ries		
☐ Tax Deferral		Provides Guarante		quidity		
				,	······································	
S. Please provide the disadv					_	II that apply.
☐ Surrender Charges/With	idrawai Charge Term	<b>⊔</b> Lir	mited Penalty Free W	viinarawals		



☐ Limited Growth Potential

#### **OWNER(S)' CONFIRMATION**

#### By signing below, I (and the Joint Owner, if any) acknowledge and attest that:

- I reviewed the Customer Identification Notice (form number 10200) and agree with the terms of the notice.
- The information I provided on pages 1 through 4, regarding my financial status, tax status, financial objectives, and any other information requested by my producer is complete and accurate to the best of my knowledge and was provided prior to the purchase of this annuity. I understand that my failure to provide true and complete information may affect the ability of my producer and Athene to determine the suitability of the product being applied for, and may limit the protection provided by regulations regarding suitability of the annuity being purchased.
- Neither the Company nor its representatives offered legal or tax advice and that I have been advised to consult my own personal attorney or tax advisor on any tax matters. I am aware that any withdrawals taken from the annuity may result in a taxable event.
- I received written notice from my producer regarding the compensation he/she received or will receive for recommending the purchase of this annuity.
- I believe the annuity I am applying for is suitable and in my best interest according to my insurance needs and/or financial objectives. I understand and accept that the annuity I am applying for includes non-guaranteed elements and may experience changes in the credited interest after the guarantee period. I understand access to the funds used to purchase this annuity, in excess of the penalty-free withdrawal amount during the Withdrawal Charge period, will result in a Withdrawal Charge.
- I attest my decision to purchase this annuity was based on my producer's recommendation. I further attest my producer informed me of the various features of the annuity, the advantages and disadvantages of this annuity, of discontinuing or modifying my existing life insurance or annuity contract (if applicable), and the basis of my producer's recommendation. Based upon that information and my producer's recommendation, I believe I would benefit from those features and from the annuity and transaction as a whole.

Owner's Signature	Date (MM/DD/YYYY)	
Joint Owner's Signature		

<b>PRODUCER'S</b>	CONFIRMATION	AND ACK	NOWLED	<b>GEMENTS</b>
		A		

- 1			ities products	
e customer's objectives, risk tolerance, fina	ncial circur	nstances a	and needs a	and all information
. •			•	-
				100
an applicable box for all sections (do not leave any se	ection blank ι	unless other	wise noted b	elow).
Suitability Information	S	Supports	Neutral	Does Not Support
	s used			
ence				
ives				
	sets to			
orizon, including duration of existing liabilities	and			
including investment and insurance holdings				
n (liquid assets)				
ccept non-guaranteed elements in the policy				
): Describe any factors that do not support your recomr	mendation:	(please wri	te n/a if none	)
	commenda		te n/a if none	
any factors that do not support your recommends for the second support your recommends for the s	commenda	tion?	te n/a if none	Does Not Support
e following product features impact your recomp	commenda tion blank).	tion?		
e following product features impact your recomplicable box for all sections (do not leave any sect	commenda tion blank).	tion?		
e following product features impact your recomplicable box for all sections (do not leave any sect	commenda tion blank).	tion?		
e following product features impact your recomplicable box for all sections (do not leave any sect  Feature  arge Period and/or Withdrawal Charge Term  anteed Contract Value	commenda tion blank).	tion?		
e following product features impact your recomplicable box for all sections (do not leave any sector of the section of the sector of the secto	commenda tion blank).	tion?		
r i t f	the customer's objectives, risk tolerance, final in pages 1-4, did you determine it is in the customer type of financial product that you are following factors impact your recommendation applicable box for all sections (do not leave any security sold).  Suitability Information  on and needs, including the financial resources policy itence tives  If the policy (e.g. receive income for life, to leave as arantees, etc.)  Incrizon, including duration of existing liabilities including investment and insurance holdings	the customer's objectives, risk tolerance, financial circum pages 1-4, did you determine it is in the customer's be another type of financial product that you are licensed following factors impact your recommendation?  In applicable box for all sections (do not leave any section blank to suitability Information  Suitabi	the customer's objectives, risk tolerance, financial circumstances are pages 1-4, did you determine it is in the customer's best interest another type of financial product that you are licensed to sell? In the following factors impact your recommendation?  In applicable box for all sections (do not leave any section blank unless other sources)  Suitability Information  Supports  On and needs, including the financial resources used policy ience  tives  If the policy (e.g. receive income for life, to leave assets to arantees, etc.)  In orizon, including duration of existing liabilities and including investment and insurance holdings  In (liquid assets)	Suitability Information  Supports  Neutral  On and needs, including the financial resources used policy ience tives  If the policy (e.g. receive income for life, to leave assets to erantees, etc.)  norizon, including duration of existing liabilities and including investment and insurance holdings  h (liquid assets)

#### PRODUCER'S CONFIRMATION AND ACKNOWLEDGEMENTS (continued)

X. Identify the annuity or financial products that you compared before recommending this annuity. (None or n/a

	is not an acceptable answer)	
	Company	Product
Y.	In your professional opinion, is this annuity in the custo	-
	options?	Yes No
Rv	signing below, I acknowledge and attest that:	
•	I attest a compliant recommendation was made to the owner	er and appropriate disclosure was provided to the owner
	at the time of recommendation.	
•	I made a reasonable effort to obtain information from the o	
	financial objectives and other information considered rea	
•	provided on pages 1-4 of this form prior to the purchase of It is my reasonable belief, based on the information the ow	
	at the time the recommendation was made, the annuity rec	
	best interest for the owner(s)' insurance needs and/or finan	ncial objectives as compared to other annuity or financia
	products that I am appropriately designated to offer and is	
	and reflects the care, skill, prudence, and diligence that a passet matters would use under similar prevailing circumstant	
•	I verified the identity of the owner(s) and believe the inforr	
	identity is true and accurate.	
•	It is my reasonable belief the owner's decision to purchase	
	have considered and discussed the advantages and disadva informed of various features of the policy and potential co	
	unfavorable, including (if applicable) of discontinuing or mo	
	with my owner, including the replacement concerns mentic	
	recommendation.	
•	My recommendation to purchase this annuity was based on	an evaluation of the relevant suitability information of the
•	customer.  My recommendation was made with the care, skill, pruder	ace and diligence that a prudent person acting in a like
	capacity and familiar with such matters would use under the	
•	I only considered the interests of the applicant when m	naking the recommendation to purchase this annuity.
	understand that I must act in the best interest of the custo	
	financial interest in, the recommended transaction. However, my financial interests or to the financial interests of Athene	
•	My recommendation was not influenced by any compen	
	consumer with all required compensation disclosure.	isation of meentives riveerved. Fatcher, riprovided the
•	I have reviewed the customer's financial situation and needs	
	the policy and the customer's financial time horizon, including	
	determined that the customer has the financial ability to me	et the financial commitments under the policy.
Pro	oducer's Signature	 Date

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To help you make appropriate recommendations under the applicable standard of care, Athene Annuity and Life Company and/or Athene Annuity & Life Assurance Company of New York (collectively and separately, as context requires, the "Company" or "Athene") are providing the following information about Athene's standard of care review process. The standard of care program was put in place to benefit both you and the consumer and the following guidelines are designed to identify and discourage inappropriate sales and replacements in order to help you meet regulatory requirements.

This document includes specific scenarios you may encounter when collecting information to make an appropriate determination under the applicable standard of care and is intended to help you understand Athene's guidelines if you are considering recommending an Athene annuity. The guidelines are not all inclusive and are subject to change. Adherence to the guidelines does not guarantee Athene will determine the purchase of an annuity or replacement of a life insurance policy or annuity suitable for the consumer.

#### **Company Position:**

Athene is committed to meeting the needs of consumers through appropriate annuity sales. All recommendations for the purchase of an annuity, or the exchange of an annuity or life insurance product, should be appropriate for the consumer under the applicable standard of care based on information known by the producer at the time the recommendation is made. Prior to making a recommendation, the producer must obtain relevant information from consumers regarding their insurance needs and financial objectives. When giving a recommendation you should also remind consumers to discuss their annuity purchase with their tax advisor or legal professional.

For additional information about Athene's standard of care policies, please see "Doing Business with Athene Producer Guide" (form 19608).

#### **Standard of Care Review Process:**

The objective of Athene's Standards Review Team (SRT) is to review applications to ensure appropriate documentation exists to support the recommended sale. The Athene standard of care review process is designed for compliance with applicable regulations by documenting the producer's reasonable basis for making the recommendation. Please note that if needed, Athene may contact you during the standard of care review to request additional information and/or form corrections from either yourself and/or the consumer.

### **Consumer Acknowledgement:**

Any changes in financial information, needs/objectives, reasons for purchasing the Athene annuity, replacement reasoning, etc. will require corrections to the Customer Identification and Suitability Confirmation Worksheet and/or the product comparison worksheet. Athene will require that the consumer correct the forms by either having corrections made to the forms with the consumers' initials and dates or by having the consumer call Athene and provide the changes over a recorded line (Florida requires all information to be corrected in writing, initialed and dated by the consumer). In addition, any changes to financial information will require a detailed explanation as to how and why the values are changing. Athene requires details as to what assets were initially included/not included and the value of each asset. This information can be provided by the producer or consumer only and can be taken either in writing or verbally to Athene over a recorded line. Additional information regarding changes to needs/objectives, reasons for purchasing the Athene annuity, replacement reasoning, etc. may require further explanation from the producer and/or the consumer.

#### **Consumer Contact:**

You and the consumer(s) should be aware that Athene may contact the consumer(s) by phone as part of our standard of care review. Athene routinely calls all consumers age 75 and above and all consumers applying for an internal replacement. Additionally, Athene reserves the right to contact any consumer directly as part of its standard of care review.

For additional information regarding consumer contact, please see form 21841.



#### **Declines:**

There are situations where Athene will decline to issue a contract because the recommendation does not comply with the applicable standard of care. Examples of those situations may include, but are not limited to:

- Annuities that are funded with funds from a reverse mortgage or mortgage related transaction.
- Replacements of an annuity with an Athene annuity where the net surrender loss, after any applicable Athene premium bonus, exceeds 2%. If replacing a variable annuity, Athene will consider any annual fees that the consumer may save as part of the replacement. Please remember Income Base Bonuses and Benefit Base Bonuses cannot be used to offset surrender loss.
- Replacements that would result in any net surrender loss, after any applicable Athene premium bonus, in **California and New York**.
- Athene does not accept any replacements that are still within the surrender charge schedule in **Minnesota**, including penalty free withdrawals/replacements.
- Replacements of an income rider product with an Athene income rider product where the income guaranteed by the Athene product is less than what the product being replaced would guarantee at the time the consumer(s) anticipates starting income.
- Replacement of an annuity with an income rider, or a two-tiered annuity that provides an income payout, with an Athene annuity that does not have an income rider without appropriate rationale and documentation.
- Replacements of annuities with high death benefit and/or death benefit rider values, including both lump sum and annuitized payouts.
  - » If the difference between the surrender value, after any applicable Athene premium bonus, and the death benefit value/death benefit rider value is higher than the guidelines below:
    - Consumer(s) Age 69 and under: difference of 10%;
    - Consumer(s) Age 70-74: difference of 5%; or
    - Consumer(s) Age 75 and above: difference of 3%
  - » For replacements where Athene will provide a higher guaranteed income payout, Athene will provide an income rider that is not currently available to the consumer or where a variable annuity is being replaced for principal protection, the difference between the surrender value, after any applicable Athene premium bonus, and the death benefit value/death benefit rider value is higher than the guidelines below:
    - Consumer(s) Age 69 and under: difference of 20%;
    - Consumer(s) Age 70-74: difference of 15%; or
    - Consumer(s) Age 75-79: difference of 10%; or
    - Consumer(s) Age 80 and above: difference of 3%
- Replacements of annuities with a 4% or higher guaranteed fixed rate or current fixed rate.
- The consumer needs/objectives indicated on the applicable Suitability and Best Interest Worksheet are not met by the product selected. A consumer's needs/objectives cannot be changed to fit the product being purchased. A new product would need to be solicited that would meet all the consumer's previously selected needs/objectives.
- The consumer has less than \$500 disposable monthly income **and** has less than twelve months of income covered by liquid assets.
- The consumer is currently unemployed and does not have a spouse (or domestic partner, if applicable under state law) with monthly income sufficient to cover all household monthly expenses, excluding any unemployment income.
- Insufficient Liquid Assets
  - » A consumer under the age of 59.5 that has less than three months of expenses covered by liquid assets.
    - Liquid assets cannot include any qualified assets.
    - Allowable liquid assets include checking/savings, stocks/bonds, non-qualified mutual funds, non-qualified certificates of deposit and non-qualified money markets.



- » A consumer that is age 59.5 or above that has less than six months of expenses covered by liquid assets.
  - In addition to the allowed liquid assets listed above, consumers age 59.5 or above may include qualified assets, annuities out of the surrender period, free withdrawals and pension/401k funds (if the consumer is separated from service) as part of their liquid assets.
- » Athene does not allow the consumer's personal property to be included in their household liquid assets. Examples of personal property include: Guns, furniture, appliances, other household items, clothing, jewelry, etc. Other examples of items that cannot be considered as part of the consumer's liquid assets are: Health savings accounts (HSA), cash value of life insurance, home equity lines of credit (HELOC), lines of credit, funds from a reverse mortgage, equipment/tools/tractors/farm equipment, antiques, etc. If any of these items are used as part of the consumer's liquid assets, corrections will be required from the consumer and/or Athene may be unable to accept the application.
- Athene does not allow the consumer's primary residence/land, automobiles (including motorcycles, boats, ATVs, classics, vintage, etc,) or personal property to be included in their household net worth. Examples of personal property include: Guns, furniture, appliances, other household items, clothing, jewelry, etc. If any of these items are used as part of the consumer's net worth, corrections will be required from the consumer and/or Athene may be unable to accept the application.
- A lack of information to support the sales recommendation.
- Contact with the consumer(s) indicates:
  - » A general lack of awareness about the sales transaction including the benefits/features of the annuity and/or conditions, limitations, or restrictions on receiving funds from the Athene annuity.
  - » That their financial information, financial situation, future needs and/or objectives were not discussed with the writing producer prior to completing the application.
- Exceeding Athene's annuity premium to net worth guidlines:
  - » For consumers with a net worth of \$100,000 or under, Athene does not accept applications for consumers who currently have or would have higher than 50% of their net worth in annuities.
  - » For consumers with a net worth above \$100,000, Athene will potentially accept up to 70% of their net worth in annuities. Approval up to 75% is at the discretion of Athene and additional information may be required from the consumer and/or producer. Athene does not accept applications for consumers who currently have or would have higher than 75% of their net worth in annuities.
- Inconsistent information from the producer, consumer(s) and/or the documentation submitted.
- Replacement of an annuity issued within the previous 24 months, including penalty free withdrawals or if the annuity has not yet reached its first crediting anniversary, whichever is longer.
- Purchasing an Athene annuity in order to attempt to qualify for means-tested government benefits in California.
- An Athene annuity does not provide Long Term Care (LTC) insurance nor is it a substitute for such coverage. Therefore, an LTC benefit is not an acceptable reason to purchase an Athene annuity. Any reference to LTC will require producer and/or customer corrections to the Suitability/Best Interest Worksheet.
- FL specific guidelines
  - » Income does not cover all household living expenses including medical expenses.
  - » Household income is not sufficient to cover future changes in household living and/or out-of-pocket medical expnses during the surrender charge period.
  - » The consumer or the consumer's household does not have emergency funds for unexpected expenses.
  - » The consumer refused to provide or provided limited information at the time of solicitation.
  - » The annuity purchase is not based on the recommendation of the agent or the insurer.
- NY specific guidelines
  - » The consumer does not understand and/or does not accept that there are non-guaranteed elements in the annuity.
  - » The producer did not describe the limitations, if any, on the types of financial products they can offer before recommending the annuity.



- » The producer did not determine, based on the customer's objectives, risk tolerance, financial circumstances and needs, that the purchase of a fixed annuity was in the customer's best interest.
- » In the producer's professional opinion, the annuity was not in the cusomer's best interest as compared to other annuity options.

#### Non-Resident Sales/Cross-Border Sales

The Athene standard of care review process also includes review of non-resident sales for compliance with state regulations. A "non-resident sale" (sometimes referred to as a "cross-border sale") occurs whenever a customer buys an annuity contract outside his or her state of residence. You and the consumer(s) should be aware that some states prohibit cross-border sales to residents of their states in general.

• It is Athene's interpretation that the following states do not permit sales of insurance products to their residents outside their state of residence: Arkansas, Massachusetts, Minnesota, Mississippi, New York, Utah, Washington, and Wisconsin. Athene does not allow for such sales and will decline any application for a cross-border sale to residents of these states. Note, non-resident prohibitions vary for Arkansas and Mississippi residents. Please review the Non-Resident Information Sheet (form 16257) for additional information on Athene's rules for these sales.

Even in cases in which the sale is appropriately in a state other than the applicant's residence state, the Non-resident Information Sheet is completed and an explanation for the non-resident sale is provided, Athene reserves the right to decline applications based on the information provided or other information known to the Company. State insurance departments closely examine transactions in which residents of their states are being sold insurance products outside their jurisdiction. The repercussions for producers and insurance companies can be severe, and may include the issuance of fines or penalties, remediation, or suspension of producer licenses.

#### **Summary:**

Athene's standard of care program is designed to benefit consumers and help producers meet and/or exceed regulatory requirements. It is required that every recommendation you make to purchase or exchange an Athene annuity product be appropriate for the consumer under the applicable standard of care. A decision to recommend an annuity should be based on a careful analysis of the information gathered from the consumer. By making sure consumers understand the features, benefits, risks, costs and fees associated with the annuity, you can help ensure consumer satisfaction and compliance with regulatory requirements.

#### Questions

The Athene Sales Desk is happy to discuss the appropriateness of a potential sale with you. While we cannot make a determination that a recommendation would satisfy the applicable standard of care over the phone, we can discuss the case and let you know of any questions or concerns we may have based on the information you share. Simply call the Sales Desk at 888-ANNUITY (266-8489) during normal business hours or visit Athene Connect, our producer website.



Athene Life and Annuity Company West Des Moines, IA 50266-3862

Athene Annuity & Life Assurance Company of New York Pearl River, NY 10965

Athene.com

### New York Agents Regulation 194 Commission Disclosure



Mail or fax completed form to:

P.O. Box 1555, Des Moines, IA 50306-1555 Fax: 866 709 3922

Contact us:

Annuity Customer Contact Center - Tel: 888 266 8489

Athene Annuity and Life Company 7700 Mills Civic Parkway, West Des Moines, IA 50266-3862

Athene Annuity & Life Assurance Company of New York

Pearl River, NY 10965

This disclosure is required at the point of sale for all annuity applications. You must complete the form with your name and leave this form with the Purchaser.

The following must be disclosed to the purchaser either orally or in writing at or prior to the time of application for the annuity contract or insurance policy. If the disclosure is first given orally, it must be supplemented with a prominent written notice before or at the time the annuity contract or insurance policy is issued. It is not sufficient to give only a verbal disclosure.

Your producer is an insurance producer licensed by the State of New York. Insurance producers are authorized by their license to confer with insurance purchasers about the benefits, terms and conditions of insurance contracts; to offer advice concerning the substantive benefits of particular insurance contracts; to sell insurance; and to obtain insurance for purchasers. The role of the producer in any particular transaction typically involves one or more of these activities.

Compensation will be paid to the producer, based on the insurance contract the producer sells. Depending on the insurer(s) and insurance contract(s) the purchaser selects, compensation will be paid by the insurer(s) selling the insurance contract or by another third party. Such compensation may vary depending on a number of factors, including the insurance contract(s) and the insurer(s) the purchaser selects. In some cases, other factors such as the volume of business a producer provides to an insurer or the profitability of insurance contracts a producer provides to an insurer also may affect compensation.

The insurance purchaser may obtain information about compensation expected to be received by the producer based in whole or in part on the sale of insurance to the purchaser, and (if applicable) compensation expected to be received based in whole or in part on any alternative quotes presented to the purchaser by the producer, by requesting such information from the producer.

If the purchaser makes a request for a detailed commission disclosure, the producer must provide a prominent written disclosure. Records of these requests must be retained by the Producer for three years.

To learn more about this New York regulation go to: http://www.dfs.ny.gov/insurance/r\_finala/2010/rf194txt.pdf

Insurance products are issued by Athene Annuity and Life Company in all states except New York and in New York by Athene Annuity & Life Assurance Company of New York. Product availability and features may vary. Products not available in all states.

# ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK APPENDIX 10C

# DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK <a href="IMPORTANT">IMPORTANT</a> NOTICE REGARDING REPLACEMENT OR CHANGE OF LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS

THIS NOTICE IS FOR YOUR BENEFIT AND REQUIRED BY 11 NYCRR PART 51 (INSURANCE REGULATION NO. 60)

YOU ARE CONTEMPLATING THE PURCHASE OF A LIFE INSURANCE POLICY OR ANNUITY CONTRACT IN CONNECTION WITH THE SURRENDER, LAPSE OR CHANGE OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS. THE AGENT OR BROKER IS REQUIRED TO GIVE YOU THIS NOTICE. A SIGNED DISCLOSURE STATEMENT WILL ALSO BE PROVIDED TO YOU CONTAINING THE SUMMARY RESULT COMPARISON FOR THE NEW LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS TO BE CHANGED THAT SETS FORTH THE FACTS OF THE TRANSACTION AND ITS ADVANTAGES AND DISADVANTAGES TO YOU. YOUR DECISION COULD BE A GOOD ONE - OR A MISTAKE - SO MAKE SURE YOU UNDERSTAND THE FACTS. YOU SHOULD:

- 1. CAREFULLY STUDY THE DISCLOSURE STATEMENT, WHICH INCLUDES A SUMMARY RESULT COMPARISON, UNTIL YOU ARE SURE YOU UNDERSTAND FULLY THE EFFECT OF THE TRANSACTION. THE DISCLOSURE STATEMENT IS REQUIRED TO BE PROVIDED TO YOU NO LATER THAN UPON DELIVERY OF THE POLICY OR CONTRACT.
- 2. ASK THE COMPANY, OR AGENT OR BROKER FROM WHOM YOU BOUGHT YOUR EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS TO REVIEW WITH YOU THE TRANSACTION. YOU MAY BE ABLE TO EFFECT THE CHANGES YOU DESIRE MORE ADVANTAGEOUSLY WITH THEM.
- 3. CONSULT YOUR TAX ADVISOR. THERE MAY BE UNFAVORABLE TAX IMPLICATIONS ASSOCIATED WITH THE CONTEMPLATED CHANGES TO YOUR EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS.

As a general rule, it is often not advantageous to drop or change existing coverage in favor of new coverage, whether issued by the same or a different insurance company. Some of the reasons it may be disadvantageous are:

- The amount of the annual premium under an existing life insurance policy may be lower than that called for by a new life
  insurance policy having the same or similar benefits. Any replacement of the same type of policy will normally be at a higher
  premium rate based upon the insured's then attained age.
- 2. Since the initial costs of a life insurance policy are charged against the cash value increases in the earlier life insurance policy years, the replacement of an old life insurance policy by a new one results in the policyholder sustaining the burden of these costs twice. Annuity contracts usually contain provision for surrender charges, therefore a replacement involving annuity contracts may result in the imposition of surrender charges.
- 3. The incontestable and suicide clauses begin anew in a new life insurance policy. This could result in a claim being denied under the new life insurance policy that would have been paid under the life insurance policy that was replaced.

### ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK

- 4. An existing life insurance policy or annuity contract often has more favorable provisions than a new life insurance policy or annuity contract in areas such as loan interest rate, settlement options, disability benefits and tax treatment.
- 5. There may have been changes in your health since the purchase of the existing coverage.
- 6. The insurance company with which you have existing coverage can often make a desired change on terms that would be more favorable than if you replaced existing coverage with new coverage.

YOU HAVE THE RIGHT, WITHIN 60 DAYS FROM THE DATE OF DELIVERY OF A NEW LIFE INSURANCE POLICY OR ANNUITY CONTRACT, TO RETURN IT TO THE INSURER AND RECEIVE AN UNCONDITIONAL FULL REFUND OF ALL PREMIUMS OR CONSIDERATIONS PAID ON IT, OR IN THE CASE OF A VARIABLE OR MARKET VALUE ADJUSTMENT POLICY OR CONTRACT, A PAYMENT OF THE CASH SURRENDER BENEFITS PROVIDED UNDER THE POLICY OR CONTRACT, PLUS THE AMOUNT OF ALL FEES AND OTHER CHARGES DEDUCTED FROM GROSS CONSIDERATIONS OR IMPOSED UNDER THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT, AND MAY HAVE THE RIGHT TO REINSTATE OR RESTORE ANY LIFE INSURANCE POLICIES AND ANNUITY CONTRACTS THAT WERE SURRENDERED, LAPSED OR CHANGED IN THE TRANSACTION TO THEIR FORMER STATUS TO THE EXTENT POSSIBLE AND IN ACCORDANCE WITH THE INSURER'S PUBLISHED REINSTATEMENT RULES TO THE EXTENT SUCH RULES ARE NOT INCONSISTENT WITH THE PROVISIONS OF 11 NYCRR PART 51 (INSURANCE REGULATION 60).

**IMPORTANT:** THIS RIGHT SHOULD <u>NOT</u> BE VIEWED AS REINSTATING OR RESTORING YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT TO THE SAME CONDITION AS IF IT HAD NEVER BEEN REPLACED. THERE MAY BE CONSEQUENCES IN REINSTATING OR RESTORING YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT, INCLUDING BUT NOT LIMITED TO:

- THE RIGHT TO REINSTATE OR RESTORE YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT APPLIES ONLY TO COMPANIES SUBJECT TO NEW YORK INSURANCE LAWS;
- YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT IS SUBJECT TO YOUR SPECIFIC COMPANY'S REINSTATEMENT RULES,
  WHICH MAY VARY FROM COMPANY TO COMPANY. THESE RULES MAY REQUIRE PAYMENT OF BOTH PREMIUM AND INTEREST;
  HOWEVER, YOU WILL NOT BE SUBJECT TO EVIDENCE OF INSURABILITY, OR A NEW CONTESTABLE OR SUICIDE PERIOD;
- YOU MAY NOT RECEIVE THE INTEREST OR INVESTMENT PERFORMANCE DURING THE PERIOD THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT WAS REPLACED; AND
- THERE MAY BE UNFAVORABLE FEDERAL INCOME TAX CONSEQUENCES AS A RESULT OF THE REINSTATEMENT OF YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT.

**IMPORTANT:** IN THE CASE OF A VARIABLE OR MARKET VALUE ADJUSTMENT POLICY OR CONTRACT, THE VALUE OF THE POLICY OR CONTRACT MAY INCREASE OR DECREASE DURING THE 60 DAY PERIOD DEPENDING ON THE PERFORMANCE OF THE UNDERLYING INVESTMENTS, WHICH MAY AFFECT THE VALUE OF THE REFUND YOU RECEIVE.

#### I HEREBY ACKNOWLEDGE THAT I READ THE ABOVE "IMPORTANT NOTICE" AND HAVE RECEIVED A COPY OF SAME.

Date (mm/dd/yyyy)	Signature of Applicant:
1 1	X
Date (mm/dd/yyyy)	Signature of Applicant:
1 1	X

### ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NEW YORK

#### **APPENDIX 11**

# DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK DEFINITION OF REPLACEMENT

IN ORDER TO DETERMINE WHETHER YOU ARE REPLACING OR OTHERWISE CHANGING THE STATUS OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS, AND IN ORDER TO RECEIVE THE VALUABLE INFORMATION NECESSARY TO MAKE A CAREFUL COMPARISON IF YOU ARE CONTEMPLATING REPLACEMENT, THE AGENT OR BROKER IS REQUIRED TO ASK YOU THE FOLLOWING QUESTIONS AND EXPLAIN ANY ITEMS THAT YOU DO NOT UNDERSTAND:

AS PART OF YOUR PURCHASE OF A NEW LIFE INSURANCE POLICY OR A NEW ANNUITY CONTRACT, HAS EXISTING COVERAGE BEEN, OR IS IT LIKELY TO BE

Date (mm/dd/yyyy / /	y) Sig X	nature of Age	nt or Broker:					
TO THE BEST OF MY K	•			THIS TRANSACTIO	ON:	YES	□NO	
Date (mm/dd/yyyy /	y) Sig X	jnature of App	licant:					
Date (mm/dd/yyyy / /	X	jnature of App	licant:					
IF YOU HAVE ANSW REGULATION 60 HAS COMPLETED DISCLOS POLICIES OR ANNUI YOUR NEW POLICY O	S OCCURRED SURE STATEM TY CONTRACT OR NEW CONT	OR IS LIKELY TO ENTAND THE <u>IM</u> S. YOU WILL ALS RACT IS DELIVER	OCCUR AND YO IPORTANT NOTI SO RECEIVE A CO RED.	OUR AGENT OR BR ICE REGARDING RE	OKER IS RE EPLACEMEN	EQUIRED TO PR NT OR CHANGE	OVIDE YOU WITH OF LIFE INSURAN	I A CE
(6) CONTINUED WITH	I A STOPPAGE	OF PREMIUM P	AYMENTS OR RE	DUCTION IN THE A	IO TNUOMA			
(5) ASSIGNED AS CO VALUE, INCLUDING A BORROWED OR WITH	LL TRANSACT	IONS WHEREIN	ANY AMOUNT O	F DIVIDEND ACCU				
LAISTING FOLICILS:						YES	□ NO	
(4) REISSUED WITH WHEREIN AN AMOU EXISTING POLICIES?	A REDUCTIO NT OF DIVID	n in amount s End accumula	SUCH THAT ANY TIONS OR PAID-	CASH VALUES AR UP ADDITIONS IS	e release To be rel	D, INCLUDING	ALL TRANSACTION E OR MORE OF TH	1S
BÉNEFIT OR IN THE P	ERIOD OF TIN	ME THE EXISTING	LIFE INSURANCE	OR ANNUITY BEN	NEFIT WILL (	CONTINUE IN FO	ORCE?	
(3) CHANGED OR MO	DIFIED SO AS	S TO EFFECT A REI	OUCTION EITHER	IN THE AMOUNT C	 OF THE EXIS	YES TING LIFE INSU	☐ NO RANCE OR ANNUI	ΤY
(2) CHANGED OR M FORM OF NONFORF ACCUMULATIONS, DI	EITURE BENE	FIT; OR OTHERW	ISE REDUCED IN	N VALUE BY THE U	ED TERM I SE OF NON	NSURANCE OF IFORFEITURE B ——	R UNDER ANOTH ENEFITS, DIVIDEN	ER ID
PÓLICY OR ANNUITY	CONTRACI, O	R OTHERWISE TE	RMINAIED?			YES	□NO	
(1) LAPSED, SURREN	DERED, PART			, ASSIGNED TO TH	IE INSUREF	R REPLACING TH	HE LIFE INSURAN	CE

## Authorization to Obtain Disclosure Information



#### Mail or fax completed form to:

# Athene Annuity & Life Assurance Company of New York 1 Blue Hill Plz, Ste 1672, Pearl River, NY 10965

Mailing Address: P.O. Box 1555, Des Moines, IA 50306-1555 Overnight Address: 7700 Mills Civic Parkway, West Des Moines, IA 50266-3862

Fax: 866-709-3922

Contact us:

Customer Contact Center - Tel: 888-266-8489							
1. REPLACED COMPANY INFORMA	TION						
Company Name:		Telephon	Telephone Number:		Fax Num	Fax Number:	
treet Address:		City:			State:		Zip:
Name of Contact:	Name of Contact:		Telephone/Extension Number				
.ist Policy/Contract Number(s):							
2. AUTHORIZATION AND REQUEST	FOR DISCLOS	SURE					
By signing this form, I authorize the unders obtain account information from my curren am considering replacement of this contra	it insurer related	to my exist Annuity	ing life ir	nsurance	or annuity	contra	ct.
Insured/Annuitant Name:		Date of Bi	rth:	Social S	Security Nu	mber (	Optional):
Print Owner Name:		Telephon	e Numbe	er:		,	
ddress:		City:	S		State:	Zip	):
Print Joint Owner Name:	Telephone Nu	e Number: Date of		Birth:	Social Security Number		Number
Address:		City:			State:	Zip	):
Owner Signature: Date	:	Joint Owr	ner Signa	ture:	[	Date:	
To the best of my knowledge, all policies b Agent Signature:	peing replaced h	ave been c	disclosed		Date:		
3. REPLACEMENT INFORMATION							
Replacing Agent Name:		Agent Numb		per:			
Address:		City:			State:		Zip:
Telephone Number:		Fax Numb	per:				
4. PROPOSED ATHENE ANNUITY &	LIFE ASSURA	NCE COM	IPANY (	OF NEV	V YORK P	RODU	JCT
Product Name and Policy Number (if avail	able):						

# Athene MaxRate® 3 Annuity Certificate of Disclosure and Acknowledgement



#### **Individual Flexible Premium Deferred Annuity**

Contract form: MYG NMV (09/15)

### Athene Annuity & Life Assurance Company of New York

Home Office: Pearl River, NY 10965

**Mailing Address:** PO Box 1555, Des Moines, IA 50306-1555 **Customer Contact Center Tel:** 888-266-8489 Fax: 866-709-3922

Thank you for your interest in the Athene MaxRate annuity from Athene Annuity & Life Assurance Company of New York (the "Company"). It is important that you understand the benefits, features, and limitations of this annuity before making your purchasing decision. Please read the following information and sign the last page of this disclosure document to acknowledge your understanding of the annuity contract ("Contract") for which you are applying. This document is intended to provide you with a summary of the Contract, including benefits and limitations.

#### What is the Athene MaxRate annuity?

The Athene MaxRate is an Individual Flexible Premium Deferred Annuity which is primarily intended for customers seeking a long-term retirement savings vehicle.

#### What if I decide I do not want my annuity Contract after it is delivered?

After receipt of the annuity Contract, the Contract may be returned within the free look period for an unconditional refund of the amount paid for the Contract. The free look period is the amount of time you have to request a refund. The actual free look period is stated on the cover page of your Contract and is 20 days following its receipt, or 60 days in replacement situations.

#### How much interest will be credited to my Contract?

#### Initial Premium

The Initial Premium received by the Company as of your Contract Date will be credited to the Multi-Year Fixed Strategy. The interest rate is guaranteed for the Term Period and is guaranteed to never be less than the Minimum Guaranteed Interest Rate. Interest is credited daily.

At the end of the Multi-Year Fixed Strategy Term Period, the Multi-Year Fixed Strategy Value will be transferred to the 1-Year Fixed Strategy. The 1-Year Fixed Strategy interest rate can change at each Contract Anniversary and is guaranteed to never be less than the Minimum Guaranteed Interest Rate. Interest is credited daily.

At the end of the Multi-Year Fixed Strategy Term Period, Withdrawal Charges will not apply to any Withdrawals.

#### Additional Premium

Any premiums received by the Company after the Initial Premium are considered Additional Premium and must be received by the Company prior to the Annuity Date. Additional Premium will be credited to the 1-Year Fixed Strategy on the date it is received. Additional Premium cannot be allocated to the Multi-Year Fixed Strategy. The interest rate on Additional Premium can change at each Contract Anniversary and is guaranteed to never be less than the Minimum Guaranteed Interest Rate. Interest is credited daily. Additional Premium does not have its own Withdrawal Charge Schedule. Your annuity will have a Withdrawal Charge Schedule that begins on the Contract Date and does not restart, regardless of any Additional Premium added.

#### Do I have access to the value of my Contract before the Annuity Date?

Yes, the Athene MaxRate provides access to the value of your Contract in several different ways. However, any Contract values accessed during the Withdrawal Charge Period may also be subject to a Withdrawal Charge. Unless you request otherwise in writing, Withdrawals1 from the Contract will be deducted first from the Strategy yielding the lowest interest rate, until exhausted, and then from the next available Strategy in which you have funds.

Withdrawal Charges will not apply to any Free Withdrawals, required minimum distributions, or any payments received under the Confinement and Terminal Illness Waivers. Taxable amounts withdrawn from your annuity prior to age 59 % may be subject to a 10% IRS penalty in addition to ordinary income tax. Please consult with a tax advisor prior to utilizing these provisions.

#### • Free Withdrawals

After the Contract date (when the annuity is issued) and during the Withdrawal Charge period, the Free Withdrawal Percentage is equal to the Multi-Year Fixed Strategy interest rate. The Free Withdrawal amount is equal to the

<sup>&</sup>lt;sup>1</sup> Unless otherwise specified, Withdrawal means a withdrawal of any type taken under your Contract, including a surrender of your Contract.



20787 MAXCOD3 (01/17) NY

Accumulated Value as of the Contract Anniversary on the first day of that Contract Year, multiplied by the Multi-Year Fixed Strategy interest rate. You may take a Withdrawal up to this amount each Contract Year without a Withdrawal Charge. If you withdraw less than the Free Withdrawal amount in any Contract Year, your Free Withdrawal amount in future Contract Years will not be increased.

#### Required minimum distribution

If you purchase this annuity with "tax-qualified" money (like an IRA), tax law and IRS rules may require you to take "required minimum distributions" from your Contract each year. Any required minimum distributions taken from your Contract will not be subject to Withdrawal Charges. These amounts will be considered part of, and not in addition to, the Contract's Free Withdrawal amount.

#### Confinement Waiver

After the first Contract Year, you may request a payment of up to 100% of the Contract's Accumulated Value, if the Annuitant is confined to a Qualified Care Facility for 60 consecutive days. To qualify, confinement in a Qualified Care Facility (see Definitions section for a complete description of the Qualified Care Facility) must begin at least one year after the Contract Date.

#### Terminal Illness Waiver

After the first Contract Year, you may request a payment of up to 100% of the Contract's Accumulated Value, if the Annuitant is diagnosed with a terminal illness that is expected to result in death within one year. To qualify, the initial diagnosis of terminal illness must be made at least one year after the Contract Date.

#### What happens on the Contract's Annuity Date (when my annuity matures)?

On the Contract's Annuity Date, you will receive the entire value of your Contract in the form of annuity payments. There are a number of payout options from which to select. Regardless of the payout option selected, once the amount of the payments is determined, your payments are guaranteed and can never be changed. You should review the available payout options with your tax advisor to select the most appropriate one based on your financial situation. Under no circumstances will you be assessed a Withdrawal Charge on or after the Annuity Date.

If you do not select a payout option, the payout option will default to the contractually selected option, depending on whether you have a single Annuitant or Joint Annuitants.

#### What if I decide to surrender (cancel) my Contract?

If you decide to surrender your Contract, the Company will pay you the Contract's Cash Surrender Value. The Cash Surrender Value is equal to the Accumulated Value, less any applicable Withdrawal Charges.

#### What is a Withdrawal Charge?

A Withdrawal Charge is the cost you incur if the Contract is surrendered or if any amount withdrawn exceeds the Free Withdrawal amount during the Withdrawal Charge period. The Withdrawal Charge on these amounts is applied at the time of the surrender or withdrawal. Any amount withdrawn above the Free Withdrawal amount will be multiplied by the applicable percentages below, which determines the amount of the charge.

#### 3 Year Withdrawal Charge Rate Schedule

Contract Year	1	2	3	4+
Percentage	10%	10%	10%	0%

In part, Withdrawal Charges allow the company to invest your money on a long-term basis and generally credit higher yields than possible with a similar annuity of shorter term

#### Are there any tax consequences if I take Withdrawals from my annuity?

Income tax on interest credited to an annuity is deferred until withdrawals are taken. When you surrender or take a Withdrawal from your Contract, you may be subject to federal and state income tax on a portion or the entire amount withdrawn. In addition to income tax, you may be subject to a 10% federal penalty tax if you surrender or take Withdrawals from your annuity before age 59 ½. When annuity payments are elected, a portion of each payment will be taxable and a portion will be treated as a non-taxable return of the Contract's cost basis. Distributions from a qualified annuity (e.g. IRA or 401(k)) may also be taxable. You should consult with a tax advisor or attorney regarding the applicability of this information to your own situation.



#### What happens if the Owner or Annuitant dies while the Contract is in force?

If the Contract has value at the time of the death of the Owner (or, if the Owner is a non-natural person, any Annuitant), the Company will pay a Death Benefit to the named Beneficiary. The Death Benefit will be equal to the Accumulated Value as of the date of death plus interest computed daily at the rate of interest then paid by Us on proceeds left on deposit from the date of death to the date of payment.

The Beneficiary is named by the Owner at the time of application and may be changed thereafter by Notifying Us in writing of any change to the designation. The Beneficiary will receive any Death Benefit payable.

The Death Benefit will not be subject to a Withdrawal Charge.

If an Owner dies (or an Annuitant dies, where the Owner is a non-natural person) on or after the Annuity Date and before the entire interest in this Contract has been distributed, any remaining interest in this Contract will be distributed under the method of distribution being used on the date of death.

#### How is the insurance producer compensated?

The insurance producer earns a commission from the Company for each Contract sold. The commission will be paid by the

Company and will not be deducted from the premium paid for the Contract. Insurance producers may receive additional compensation from the Company as a reward for achieving certain sales volume levels. In addition to commissions, the Company may provide for education, training or other services at no cost to the insurance producer. Commissions and other compensation items impact contract pricing (including interest rates) and may place limitations on access to your funds (such as Withdrawal Charges).

#### Other Important Information about Your Annuity

- This annuity is not a bank or credit union deposit, obligation, or guarantee.
- This annuity may lose value.
- This annuity is not FDIC or NCUA/NCUSIF insured.
- This annuity is not insured by any federal government agency.
- The guarantees provided by annuities are subject to the financial strength and claims paying ability of Athene Annuity & Life Assurance Company of New York.
- The guarantees provided by annuities are subject to investment risks, including interest-rate risk.
- If this annuity is being purchased to replace an existing life insurance policy or annuity contract, you should compare the two products carefully. You should consider any withdrawal charges and/or market value adjustments that may be incurred on the surrender of the existing policy or contract.
- Under current tax law, the Internal Revenue Code already provides tax deferral to qualified money, so there is no additional tax benefit obtained by funding a qualified contract, such as an IRA, with an annuity. Consider the other benefits provided by an annuity, such as lifetime income and a death benefit.
- Tax-deferral may not be available if the owner of the annuity is not a natural person such as a corporation or certain types of trusts.
- It is within the Company's sole discretion to set the interest rates for this annuity, subject to any minimum or maximum quarantees contained in the Contract.
- Withdrawals in excess of the Contract's Free Withdrawal amount may be subject to Withdrawal Charges.
- The Company's insurance producer may not make any statements that differ from what is stated in this disclosure form or the Athene MaxRate brochure. No promises or assurances have been made about the future value of any non-guaranteed elements of the annuity.



#### **Definitions:**

**Accumulated Value -** The Accumulated Value is equal to the sum of the Multi-Year Fixed Strategy Value and the 1-Year Strategy Value, if applicable.

**Annuitant -** The Annuitant is the natural person named on the application and is the person whose life determines the annuity payments made at the Annuity Date.

**Annuity Date -** The Annuity Date is the date on which annuity payments will begin.

**Maximum Annuity Date -** The Maximum Annuity Date is the date shown on the Contract Data page and is the Contract Anniversary on or first following the later of the Annuitant's age 95, or the 10th Contract Anniversary.

**Multi-Year Fixed Strategy Value -** The Multi-Year Fixed Strategy Value is equal to your Initial Premium, plus the amount of Interest Credits earned, less Withdrawals from the strategy.

**1-Year Fixed Strategy Value -** The 1-Year Fixed Strategy Value is equal to any Additional Premium, plus any amount transferred from the Multi-Year Fixed Strategy at the end of the Multi-Year Fixed Strategy Term Period, plus the amount of Interest Credits credited to this strategy, less any Withdrawals from the Strategy.

**Qualified Care Facility -** Qualified Care Facility means a Convalescent Care Facility, Hospice Facility or Hospital as described below:

- Convalescent Care Facility means an institution which: (i) is licensed by the State as a convalescent nursing facility, a qualified nursing facility, a convalescent hospital, a convalescent unit of a Hospital, an intermediate care facility, or a custodial care facility; and (ii) is primarily engaged in providing, in addition to room and board accommodations, continuous nursing service by or under the supervision of a Physician or a licensed registered nurse (R.N.); and (iii) maintains a daily record of each patient which is available for our review; and (iv) administers a planned program of observation and treatment by a Physician which is in accordance with existing standards of medical practice for the confinement. Convalescent Care Facility does not mean a facility or any part of a facility used primarily for: rest care, training or education, or the treatment of alcoholism or chemical dependency.
- Hospice Facility means an institution which provides a formal program of care for terminally ill patients whose life expectancy is less than 6 months, provided on an inpatient basis and directed by a Physician. It must be licensed, certified or registered in accordance with State law.
- Hospital means an institution which: (i) is licensed as a hospital and operated pursuant to law; and (ii) is primarily engaged in providing or operating (either on its premises or in facilities available to the hospital on a prearranged contractual basis and under the supervision of a staff of one or more duly licensed Physicians) diagnostic and surgery facilities for the medical care and treatment of injured and sick persons on an inpatient basis for which a charge is made; and (iii) provides 24-hour nursing service by or under the supervision of a licensed registered nurse (R.N.). Hospital does not mean a facility or any part of a facility used primarily for: rest care, training or education, or the treatment of alcoholism or chemical dependency.



#### Athene Annuity & Life Assurance Company of New York

Home Office: 1 Blue Hill Plaza, Suite 1672, Pearl River, NY 10965

Mail Processing Center: PO Box 1555, Des Moines, IA 50306-1555

**Customer Contact Center Tel:** 888-266-8489

Athene.com

#### **TERMS OF YOUR ANNUITY CONTRACT**

- **Minimum Guaranteed Interest Rate:** For the Multi-Year Fixed Strategy, the interest rate is set at issue and cannot change during the term. For the 1-Year Fixed Strategy, the interest rate can change each Contract Year and is guaranteed never to be less than the Minimum Guaranteed Interest Rate shown in your Contract. Please refer to the Certificate of Disclosure Rate Insert for the current Minimum Guaranteed Interest Rate.
- Withdrawal Charge: Your annuity is subject to a Withdrawal (or "surrender") Charge during the period in the Withdrawal Charge Rate Schedule. A Withdrawal Charge is the cost you incur on an amount surrendered or withdrawn that exceeds the Free Withdrawal amount available under your annuity Contract. The Withdrawal Charge is described in your annuity Contract and summarized above under the heading "What if I decide to surrender (cancel) my Contract?" The Withdrawal Charge is applied at the time of the surrender or withdrawal and is calculated by multiplying the applicable percentage shown in the table in the Withdrawal Charge section by the amount withdrawn in excess of the Free Withdrawal amount.

#### **Applicant Acknowledgement**

By signing below, I acknowledge that I have read, or have been read, this disclosure form and understand its contents. I have also received and reviewed the information contained in the Buyer's Guide. I further understand that I have applied for an Individual Flexible Premium Deferred Annuity. I have discussed my financial status, tax status, current insurance products and investments (including my financial objectives) with my agent.

Owner(s)/Applicant(s) Name (Please print)	
Owner(s)/Applicant(s) Signature(s)	
Phone #	Date
Joint Owner(s)/Applicant(s) Name (Please print)	
Joint Owner(s)/Applicant(s) Signature(s)	
Phone #	Date
<b>Producer Confirmation</b> By signing below, I certify that I have reviewed this disclosure form w form, the Buyer's Guide, as well as any advertisements, all of which with the sale of this annuity, have been provided to the applicant. Is stated in this disclosure form and no promises or assurances by guaranteed elements of the annuity.	were approved by the Company, used in connection I have not made any statements that differ from what
Producer Name (Please print)	Producer Number
Producer Signature	Date





# Product Comparison Worksheet

### Please complete a form for each life insurance policy or annuity contract being replaced.

Do not leave any blanks. Any missing, incomplete or incorrect information will require the owner to initial and date corrections or verbally acknowledge prior to Athene completing its review of the proposed replacement.

#### **COMPLETE THIS SECTION FOR ALL REPLACEMENTS**

1. Owner Name		
PRODUCT SPECS AND FEATURES	REPLACED CONTRACT	PROPOSED CONTRACT
		Athene MaxRate <sup>SM</sup>
2. Company Name		Athene Annuity & Life Assurance Company of New York
3. Type of Contract Check one  • If Life Insurance is selected, question 22 is required	☐ Fixed Indexed Annuity ☐ Life Insurance ☐ Fixed Annuity ☐ Registered Index-Linked Annuity ☐ Variable Annuity	Fixed Annuity
<b>4. Replacement Type</b> Please check all that apply	☐ Full Replacement ☐ Partial Replacement ☐ Penalty Free Replacement	
5. Contract Number		
6. Issue Date  MM/DD/YYYY		
7. Initial Premium		
	\$	\$
8. Accumulated Value	\$	
9. Surrender Value Including +/- Market Value Adjustment, Premium Bonus Recapture and/or any other costs or fees associated with the replacement. If the Surrender Value is greater than the Accumulated Value, please provide a copy of the most recent statement showing these values.	\$	
10. Number of years remaining in Surrender Term		Athene MaxRate <sup>SM</sup> 3 - 3 years Athene MaxRate <sup>SM</sup> 5 - 5 years Athene MaxRate <sup>SM</sup> 7 - 7 years
11. Free Withdrawal Percentage	%	Percentage equal to the MultiYear Fixed Strategy interest rate available each Contract Year
12. Lump Sum Death Benefit Value	\$	
<b>13. Annuitized Death Benefit Value</b> Need both value and years. If not applicable, please mark N/A	\$ Years	□ N/A

PRODUCT SPECS AND FEATURES	REPLACED CONTRACT	PROPOSED CONTRACT Athene MaxRate <sup>SM</sup>
14. Lump Sum Death Benefit Rider Value		
If not applicable, please mark N/A	\$ <b>\</b> N/A	
<b>15. Annuitized Death Benefit Rider Value</b> Need both value and years. If not applicable, please mark N/A	\$ Years	□ N/A
16. Is the producer who solicited the new Athene contract the same producer who solicited the contract or policy being replaced?	☐Yes	□No
17. Will any portion of an income rider on the annuity being replaced be forfeited as part of the replacement?		☐ No te questions 18 and 19
18. Income Rider Value		
	\$	
19. Please describe, in detail, what has changed since your current annuity with an income rider was purchased such that the income provided by it is no longer needed.		
<b>20. Current Fixed Rate</b> If replacing a variable annuity or registered index-linked annuity that does not have a fixed rate, select N/A.		
If replacing a fixed indexed annuity that does not have a fixed rate, select N/A and provide the most recent statement or renewal letter showing no fixed option is available.	□ N/A %	
<b>21. Total annual fees/charges</b> If the contract being replaced does not have any fees or charges, select N/A.	<b>□</b> N/A %	
22. COMPLETE THIS SECTION IF REPLACING A LIF	E INSURANCE POLICY	
Please describe, in detail, what has changed since your life insurance policy was purchased so that you no longer need or want the death benefit provided by such policy.		

#### Things to consider before replacing your contract:

- You may not be able to overcome any surrender charge incurred due to the replacement of your existing contract.
- Once the existing contract is replaced, you may not be able to reinstate that contract and may lose existing benefits, such as a death, living, or other contractual benefits.
- The annuity you are applying for will have a withdrawal charge on any withdrawals over the free withdrawal amount provided in the contract during the withdrawal charge period.

I have reviewed and compared the contract provisions of the existing life insurance or annuity contract to the annuity contract I am applying for and believe this is appropriate for me according to my current insurance needs and financial objectives.

Owner Signature	Date (mm/dd/yyyy)
Joint Owner Signature	Date (mm/dd/yyyy)
PRODUCER'S CONFIRMATION	
I believe that the owner would benefit from the following policy enhancements or bene existing contract:	efits that are not available under the
To the best of your knowledge, has the owner replaced another contract within the las	st 36 months?
I attest to the following. In considering whether to recommend that the owner representation recommended policy, I have taken the following potentially unfavorable factors in applicable, any surrender charges, increased premium or fees, decreased death benefit charge period, loss of existing benefits, tax implications due to surrender or borrow advisory fees, premium loads or charges for riders and product enhancements. Desfactors, I believe that the owner would benefit from the policy enhancements or benefit under the existing contract.	to account, namely, to the extent t or income amount, new surrender ving from the contract, investment spite these potentially unfavorable
Producer Signature	Date (mm/dd/yyyy)

# Athene MaxRate® Certificate of Disclosure Rate Insert



**Contact us:** 

**Athene Annuity & Life Assurance Company of New York** 

Customer Contact Center - Tel: 888-266-8489

PO Box 1555, Des Moines, IA 50306-1555

#### This insert must be presented with the Athene MaxRate® Certificate of Disclosure.

Athene MaxRate® Minimum Guaranteed Interest Rate - Effective October 1, 2023

	Athene MaxRate® Series
Minimum Guaranteed Interest Rate	3.00%

The Minimum Guaranteed Interest Rate is subject to change each quarter and the rate in your annuity contract may be different than the rate listed above. Once received, please refer to your annuity contract and correspondence with it to confirm the rate that will apply.

Athene MaxRate Series MYG NMV (09/15) or state variations are issued by Athene Annuity & Life Assurance Company of New York. Product features, limitations and availability vary; see the Certificate of Disclosure for details. Products not available in all states.

This annuity contains features, exclusions, and limitations that vary by state. For a full explanation of this annuity, please refer to the Certificate of Disclosure, including definition of terms that are capitalized in this insert, and contact your insurance professional or the company for costs and complete details.

ATHENE MaxRate IS A PRODUCT OF THE INSURANCE INDUSTRY AND NOT GUARANTEED BY ANY BANK NOR INSURED BY FDIC OR NCUA/NCUSIP. MAY LOSE VALUE. NO BANK/CREDIT UNION GUARANTEE. NOT A DEPOSIT. NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY. MAY ONLY BE OFFERED BY A LICENSED INSURANCE AGENT.

This material is provided by Athene Annuity & Life Assurance Company of New York, which issues the product described herein.

# PTE 84-24 Disclosure and Acknowledgment Individual Retirement Annuity



#### Contact us:

Annuity Customer Contact Center - Tel: 888-266-8489

#### **Athene Annuity and Life Company**

7700 Mills Civic Parkway, West Des Moines, IA 50266-3862

#### Athene Annuity & Life Assurance Company of New York

Pearl River, NY 10965

You will be purchasing your annuity contract through an independent producer. This producer can recommend annuity contracts that are issued by Athene Annuity and Life Company or Athene Annuity & Life Assurance Company of New York ("Athene") or by other insurance companies not affiliated with Athene. This form provides important information you should know before making a purchase of, or payment to, an annuity contract issued by Athene. This Transaction Disclosure and Acknowledgment Form ("Form") applies to certain IRA rollover transactions.

**Important Note:** Pursuant to applicable federal guidelines, a fiduciary relationship may arise between you and your producer during the course of this transaction depending upon the specific facts and circumstances related to the recommendation. A fiduciary relationship is not established between you and Athene when Athene issues the policy or contract recommended to you by your independent producer. This Form's intended use is to inform you of potential commissions and fees that may arise under this transaction.

**Producer Instructions:** A copy of this worksheet and related disclosures shall be kept in your personal files for each client, including those that do not accept your recommendation. This Form must be maintained and producible for at least a period of six (6) years.

#### **COMMISSIONS**

The producer earns a commission from the Company for each contract sold. Your initial premium, though used to calculate the amount of commissions due, is not reduced by such commissions paid.

For some contracts, the producer chooses to receive a single commission, payable at issue, which is calculated as a percentage of the premium payment. For other contracts, the producer may choose an initial commission upon the sale calculated as a smaller percentage of the premium, followed by ongoing periodic trail commission payments calculated as a percentage of the contract value.

The chart below identifies the commission rate the Company pays to the producer(s) with respect to your contract, including any ongoing periodic trail commission. The chart must be completed by the producer for your approval. The chart must be specific, and not include a range or general statement.

% of Premium Payment up front; and/or	
$\square$ % of contract value payable (check one) $\square$ monthly / $\square$ quarterly / $\square$ annually each year the annuity contract is	in
force. (write 0, N/A or leave blank if no ongoing periodic trail commission)	

#### **SURRENDER CHARGES**

A description of the charges, fees, discounts, penalties or other adjustments that could be applicable to your annuity contract is provided in the certificate of disclosure signed by you at the time of sale. If you choose to withdraw any amount from your annuity contract or terminate your annuity contract, you will generally pay a surrender charge.

#### **ACKNOWLEDGMENT / APPROVAL:**

I acknowledge receipt of the disclosure information and I approve the purchase of the annuity contract for funding contributions to the IRA, including compensation and other fees under the contract. I understand and agree that this disclosure Form is not a contract and it does not create any enforceable obligations between you and your producer, Athene, or any other party.

Signature of IRA Owner	Date (mm/dd/yyyy)
X	/ /
Signature of Producer	Date (mm/dd/yyyy)
X	/ /

## ACORD

Name of Receiving Company

## 1035 EXCHANGE / ROLLOVER / TRANSFER FORM

Athene Annuity & Life Assurance Company of New York								
Business Address	Mailing Address		Overnight Address					
Pearl River, NY 10965	P.O. Box 1555 Des Moines, IA 50306-1	555	7700 Mills Civic Parkway West Des Moines, IA 50266-3862					
This form can be used to accomplish a <b>FULL</b> or a <b>PARTIAL Exchange</b> of policies pursuant to Internal Revenue Code (IRC) Section 1035. This form can also be used for <b>Transfers of Funds and Direct Rollovers</b> . Complete the requested information concerning the existing policy and contract, check the appropriate boxes, and date and sign this form. Refer to the application, and if applicable, prospectus and any state required forms for additional important disclosures and information. Check with both the receiving and surrendering company for form requirements specific to the transaction that is being initiated.								
If you are considering a replacement you have the right to receive information regarding your existing policy or contract values including, if available, an in force illustration, policy summary, premium payment amounts or the product prospectus. If the information is requested your existing company will return the requested information to you within five business days. Contact your existing carrier for additional information.								
Complete one form for each surrendering	company and contra	act. Please apply fund	ds to:					
New / Existing Contract Number:								
Without this contract number, the funds will	be applied to a new co	ontract.						
The receiving company may not accept the	exchange / rollover / tr	ansfer if the funds do n	ot meet its minimum premium requirements					
1. SURRENDERING COMPANY POLICY /	ACCOUNT / CONTRA	ACT INFORMATION						
Surrendering Company Name (Complete one form	n for each surrendering c	ompany) Surrendering C	company Account / Policy / Contract Number					
Street Address Line 1		Address Line 2						
City	State Zip	Phone Number	Ext Fax Number					
☐ Life Insurance ☐ Annuity Contract		Estimated Amount of Tra	ansfer					
Other:		\$						
Owner / Entity Name			10.110.111.1.17					
First Middle Last			Social Security Number / Tax ID #					
Joint Owner Name - Please confirm the availability of these options with the Receiving Company								
First Middle Last		Social Security Number						
Insured / Annuitant Name - if other than owner	(applies to Life & Annu	uity products only)						
First Middle		Last	Social Security Number					
Joint Insured / Annuitant Name - Please confir	m the availability of the	se options with the Rece	eiving Company					
First Middle			Social Security Number					
Contingent Annuitant Name - Please confirm the availability of these options with the Receiving Company								
First Middle	•	Last	Social Security Number					
			<u> </u>					



2A	A. NON-QUALIFIED 1035 EXCHANGE SURRENDERING INSTRUCTIONS
	Please confirm the availability of these options with both the surrendering and receiving company. Not all receiving companies provide life insurance products.
	Full Exchange
	If purchasing a Life Insurance policy, select any of the following that apply:
	□ Loan Carry Forward (Not available for annuities) Specify Loan Amount: \$ See Page 3, Section 4 V.
	Modified Endowment Contract (MEC)
	Partial Exchange (Applicable to Annuity Contracts Only)
	I wish to request a partial 1035 Exchange from the aforementioned annuity contract in the amount of:
	□ \$ or%
	Penalty Free Amount
	(This amount is subject to change based on the product provisions. Please check with the surrendering company to verify the amount)
2B	3. NON-QUALIFIED TRANSFER OF FUNDS (NON 1035 EXCHANGE)
	Mutual Fund Shares   Brokerage Account  Other:
	Certificate of Deposit (CD)  Money Market Account
	vestment Description:
	ish to liquidate and transfer:
	Entire Value or Partial Value, in the amount of: \$ or% of the above referenced account
	directly to the receiving company. Specify funds to liquidate. Fund / Account Number:
2C	. TAX-QUALIFIED RETIREMENT ACCOUNTS / CONTRACTS REQUEST FOR DIRECT ROLLOVER / TRANSFER:
	Please confirm the availability of these options with the receiving company.
I.	Transferred from:
	☐ Traditional IRA ☐ SEP- IRA ☐ SIMPLE IRA ☐ Roth IRA* *
	☐ Beneficial IRA Specify Type:
	☐ Pension Plan ☐ 401(k) ☐ 401(k) ☐ 401(k) Designated Roth Account
	☐ 457(b) Plan ☐ TSA/403(b) * ☐ Other:
	* * Roth IRA funds can be transferred only to another Roth IRA.
	* All existing TSA loans must be reconciled with your current carrier prior to the transfer.
	Please confirm that the receiving company will accept a transfer / exchange of funds into a TSA/403(b).
	If the receiving company will process a transfer / exchange of funds into a TSA/403(b), the TSA/403(b) owner / participant's employer or employer's third-party administrator must authorize and sign this transfer request in Section 6.
	Authorization for a TSA/403(b) transfer / exchange to a TSA/403(b):
	This request is for the direct transfer / exchange of non-ERISA funds from the TSA/403(b) (annuity contract) or 403(b)(7) (custodial account) identified in Section 1 of this form to a TSA/403(b) (annuity contract) established on my behalf by the receiving company. I hereby agree to surrender my interest as indicated above and authorize the receiving company to take whatever action necessary to effect this transfer / exchange. I acknowledge that the transferred / exchanged funds shall be subject to the more stringent restrictions on distributions found in either the predecessor annuity contract or the receiving annuity contract. I intend this transaction to be a 403(b) transfer / exchange of funds pursuant to IRC section 403(b) and the final regulations. The transfer / exchange is to be executed from financial institution to financial institution in such a manner that it will not place me in actual or constructive receipt of all or any part of the transferred / exchanged funds. Because this transaction constitutes a direct rollover / transfer / exchange of funds and not a distribution, withholding does not apply. (Provide the receiving company with any records or documents they may request with respect to this transfer / exchange.)
II.	Complete for all Transfers:
	Note: Employer / Third Party Administrator must acknowledge by signing in Section 6.
	I wish to liquidate and transfer from my present qualified account to the contract / policy I have established through the receiving company:  □ Entire Value or □ Partial Value, in the amount of: \$ or %, or
	Penalty Free Amount (This amount is subject to change based on the product provisions.  Please check with the surrendering company to verify the amount)
3.	SPECIAL INSTRUCTIONS FOR LIQUIDATING EXISTING CONTRACT OR ACCOUNT
un	executing this form, I authorize the full or partial liquidation of my existing contract or account in accordance with the sections completed above. I derstand that fees and charges may apply if the transfer is processed before the maturity date. I hereby instruct the parties to process that uidation:
	As soon as possible after receipt of all necessary forms
	I / We also understand it is my / our responsibility to confirm with the surrendering company their processing guidelines to selecting a specific transfer date.



#### 4. DISCLOSURES / ACKNOWLEDGEMENTS

- I. I fully assign and transfer all claims, options, privileges, rights, title and interest to either all of the life insurance policy, all of the annuity contract or part of the annuity contract value identified in the Contract Information section on page 1 to the receiving company. The sole purpose of this assignment is to effect a tax-free exchange under Section 1035(a) of the Internal Revenue Code. All of the powers, elections, appointments, options and rights I have as owner of the contract, including the right to surrender, are now exercisable by the receiving company. Simultaneous with a full assignment, I also revoke all existing beneficiary designations under the Assigned Policy. Other than the above mentioned owner, no person, firm, or corporation other than myself and the insurer that issued the above numbered policy, has an interest in said policy. No proceedings in insolvency or bankruptcy have been instituted by or against me. I understand that the receiving company intends to surrender the contract for the cash value; or if this is a partial exchange, the portion assigned, subject to its terms and conditions, and to use the proceeds as the purchase payment for the new contract to be issued by the receiving company. I authorize the surrendering company to send the proceeds directly to the receiving company and understand that fees and surrender charges may apply. This exchange is subject to acceptance by the receiving company. Neither the receiving company nor the surrendering company is liable or responsible for changes in market value that may occur after the surrendering company has processed the transaction and before the proceeds are received by the receiving company in good order and allocated to the new contract. Prior to the date of receipt of the proceeds by the receiving company, no value will accrue or be earned on the receiving company contract.
- II. If this is a partial exchange, I understand that it is subject to Revenue Ruling 2003-76, which dictates how much of the original contract's cost basis must be allocated to the new contract. The cost basis should be allocated ratably between the two contracts based on the percentage of the value retained in the original contract and the percentage of the value transferred to the new contract. For example, if the contract value is \$100,000 and basis is \$50,000, and I assign 30% for a partial exchange, then \$15,000 (30% of \$50,000) of the basis would be applied to the new contract. I understand that the IRS has raised concerns about annuity contract owners using partial exchanges to avoid income tax, and I certify that I am not entering into this transaction for the purpose of reducing or avoiding income tax or the 10% penalty tax for early withdrawals.

I expressly represent that the sole purpose is to affect a partial 1035 exchange of an annuity contract. However, I acknowledge that Revenue Procedure 2011-38 states that withdrawals from annuitization, taxable owner or annuitant changes, or surrenders, other than an amount received as an annuity for a period of 10 years or more or during one or more lives, of either the original contract or the new contract during the 180 day period following the partial exchange, may affect the tax free status of the partial exchange.

Note: Other exceptions may apply and a subsequent direct transfer of all or a portion of either contract involved in the exchange could have tax and tax reporting consequences. Please consult your tax advisor. Please confirm with the carrier if they will support partial 1035 exchanges.

I acknowledge that the receiving company has made no representations concerning any tax treatment of this transaction. I understand that the receiving company has neither responsibility nor liability for the validity of this transaction or for my treatment under Section 1035(a) of the Internal Revenue Code or otherwise. Therefore, I agree to release and hold harmless the receiving company and its agents from any and all liability arising from, relating to, or in connection with, the taxation of a partial exchange of the above listed contract. I authorize the receiving company and the surrendering institution to share information necessary to maintain accurate records of the annuity cost basis and to ensure proper withholding and tax reporting. I have been directed to consult my tax or legal advisor before proceeding.

- III. I authorize the receiving company to rely upon the cost basis information provided by the surrendering company, but agree that the receiving company will assume no responsibility for determining or verifying cost basis. If cost basis is not provided, I acknowledge that more restrictive or less beneficial tax rules may apply to the amounts transferred. I acknowledge that the receiving company provides this form and participates in this transaction as an accommodation to me. The receiving company does not give tax or legal advice on the tax consequences for replacing one contract for another, and assumes no responsibility or liability for the validity of this assignment or for the tax treatment of this exchange under IRC Section 1035(a) or other laws or regulations.
- IV. I agree that if the receiving company, in its sole discretion, determines that it is unlikely to receive timely payment of the full contract cash surrender values, the receiving company may reassign ownership of the policy/contract back to me.
- V. LOAN CARRY FORWARD IF THE BOX IN SECTION 2A. IS NOT CHECKED, THE RECEIVING COMPANY WILL ASSUME THAT THE LOAN(S) IS/ARE NOT TO BE CARRIED FORWARD. If this box is checked, I request that the policy to be issued by the receiving company be subject to indebtedness equal to the loan on the existing policy. I acknowledge that when issued, the provisions of the receiving company policy will apply to the indebtedness and that the benefits and values of that policy will be reduced accordingly for the amount loaned and interest. I understand that the receiving company may not process this request prior to issuing a policy under the following conditions: Surrender value is insufficient as determined by the receiving company policy's specifications or the existing insurer does not provide confirmation of cost basis with acknowledgement of loan carried forward.
- VI. RETURN OF LIFE INSURANCE POLICY OR ANNUITY CONTRACT Does not apply to partial 1035 exchanges on annuity contracts. Unless the surrendering company's policy or contract is attached, I affirm that the policy or contract has been destroyed or lost and that reasonable effort has been made to locate it. To the best of my knowledge no one else has any right, title or interest in the contract, nor has it been assigned, pledged or encumbered, unless this is a life insurance policy with a loan to carry forward.
- VII. MAXIMUM ISSUE AGE DISCLOSURE An annuity contract may not be issued should the funding requirements be received after reaching maximum issue age for the annuity contract applied for. If the funds are received after the maximum issue age, the contract may be rejected and the funds returned to their original source. The surrendering company may or may not take the funds back, which could result in a taxable event.
- VIII. NON-QUALIFIED TRANSFER OF FUNDS (NON 1035 EXCHANGE) The receiving company will apply all such funds received to an annuity contract issued to me. I understand that the receiving company assumes no responsibility for tax treatment of this matter and I shall be responsible for payment of all federal, state and local taxes incurred with respect to the liquidation of such account. I acknowledge that the earnings credited under the annuity contract will begin to accrue when the receiving company receives these proceeds and all other necessary paperwork in good order. For index annuities, fixed account interest under the annuity contract will begin to accrue on the next Issue Day.
- IX. The IRS has provided limited guidance on the tax consequences of transferring a life insurance policy with values less than the investment in the contract to a new or existing annuity contract. If the owner surrenders the newly acquired annuity contract, it's not clear whether the annuity losses are fully deductible against ordinary income or deductible as a miscellaneous deduction subject to a limitation of 2% of adjusted gross income (AGI). If the IRS views the two transactions as a single integrated transaction, they could consider it a step transaction and successfully disallow the losses as a tax deduction.



5. TAXPAYER IDENTIFICATION	NUMBER CERTIFICATION	ON						
Under penalties of perjury, I certify the	nat:							
1. The number on this form is my	1. The number on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and							
I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and								
3. I am a U.S. person (including a	U.S. resident alien).							
☐ Check this box if you have			subje	ect to backup withholding be	ecause you have failed			
to report all interest and div	•							
I am exempt from Foreign Acco     SIGNATURES	unt Tax Compliance Act (F	ATCA) reporting.						
This transfer request also authorizes to phone or in writing. By signing below DISCLOSURES / ACKNOWLEDGMEN	, I represent that the resp	onses herein are, to	the b	est of my knowledge, accura				
The Internal Revenue Service does avoid backup withholding.	not require your consent	to any provisions o	f this	document other than the co	ertifications required to			
Signature Guarantee (if applicable)								
	Signature of Owner / Plan A	Signature of Owner / Plan Administrator / Trustee / Custodian			Date (mm/dd/yyyy)			
	Signature of Joint Owner / C	Signature of Joint Owner / Co-Trustee			Date (mm/dd/yyyy)			
	Signature of Insured / Annu	itant (if applicable)			Date (mm/dd/yyyy)			
	Signature of Spouse (Requi	red in AZ, CA, ID, LA, NV, N	NM, TX, N	WA and WI only)	Date (mm/dd/yyyy)			
	Signature of Irrevocable Ber	neficiary (if applicable)			Date (mm/dd/yyyy)			
FOR TSA/403(b) TO TSA/403(b) 1	RANSFERS/EXCHANG	ES ONLY - EMPLO	YER/	THIRD PARTY ADMINIST	RATOR SIGNATURE			
By signing below, I am acknowledging under the employer's 403(b) plan unde a) I am authorizing this transfer / roll	r IRC section 403(b) and the		er / exc	change request and that it is	authorized and approved			
b) I am confirming that there is an in	•	t in place with the rec	eivina	company under the IRC section	on 403(b) regulations.			
c) All information provided on this fo			3					
Print Name of Employer or Third Party	Administrator			Title of Employer or Third Par	rty Administrator			
Signature of Employer or Third Party Administrator					Date (mm/dd/yyyy)			
7. ACCEPTANCE OF 1035 EXCH	ANGE / TRUSTEE TRAI	NSFER / DIRECT R	OLLO	OVER For the receiving	g company's use only			
☐ Full 1035 Exchange	☐ Partial 1035 Exchange							
By signature of an authorized officer be to the above contract for purposes of a payment payable to the receiving of surrender.	complying with the client's in	itention of effecting a	nontax	able exchange under IRC Se	ction 1035. Please issue			
For Trustee Transfers / Direct Rollo	overs from Tax-Qualified Acc	counts / Contracts:						
The receiving company will deposit	funds received into a:							
☐ Traditional IRA ☐ SEF	- IRA SIMPLE IRA	☐ Roth IRA [	☐ Roti	h Conversion * Roth Conversi	on Date:			
☐ Beneficial IRA Specify Type:								
Pension Plan 401(a		☐ 401(k) Designa			(b) Plan			
☐ TSA/403(b) ☐ Othe	er:			Account #:				
* An IRA may be converted to a	ROTH IRA.							
Print Name of Authorized Officer				Title of Authorized Officer				
Signature of Authorized Officer (if appli	cable - may not be required	if LOA is used)			Date (mm/dd/yyyy)			





# USA PATRIOT Act Anti-Money Laundering

## **Customer Identification Program Notice**

# \*PLEASE READ BEFORE COMPLETING THE APPLICATION\* IMPORTANT INFORMATION YOU NEED TO KNOW ABOUT APPLYING FOR A CONTRACT WITH ATHENE ANNUITY AND LIFE COMPANY

To help the government fight the funding of terrorism and money laundering activities, Federal law requires all insurance companies to obtain, verify, and record information that identifies each person who applies for a contract.

What types of information will I need to provide?

#### For Individuals

We will ask your name; date of birth; physical address (no Post Office Box); identification number (U.S. Citizen: taxpayer identification number i.e., social security number or employer identification number / Non-U.S. Citizen: taxpayer identification number, passport number and country of issuance, alien identification card number, or non-expired government-issued identification showing nationality, residence, and a photograph of you).

You may also need to show your driver's license or other identifying documents. If these documents are not available, your producer will explain other verification options to you.

### For Legal Entities

A trust, power of attorney or other legal entity will be asked to provide its principal place of business, local office, employer identification number, certified articles of incorporation, government-issued business license, a partnership agreement, or a trust agreement.

What happens if requested information is not provided or my identity can't be verified?

Athene Annuity and Life Company may not be able to approve the application for a contract or carry out transactions for you. If a contract is issued during the verification process, it may have to be cancelled.

We thank you for your patience and your confidence in our company. We hope you will support the insurance industry's efforts to deny terrorist and money launderers access to America's financial system.

# IRA Disclosure Statement



# Mail completed form to:

P.O. Box 1555, Des Moines, IA 50306-1555 Fax: 866 709 3922

Contact us:

Annuity Customer Contact Center - Tel: 888 266 8489

Athene Annuity and Life Company

7700 Mills Civic Parkway, West Des Moines, IA 50266-3862

Athene Annuity & Life Assurance Company of New York
Pearl River, NY 10965

#### **INTRODUCTION**

This Individual Retirement Annuity (IRA) is an annuity contract issued by Athene Annuity and Life Company (Athene) to fund an individual's retirement benefits. If you are an eligible individual, you may establish the IRA offered by Athene. This disclosure statement describes some of the statutory and regulatory provisions applicable to the operation of IRAs. Internal Revenue Service (IRS) regulations require that this disclosure statement be given to each person desiring to establish an IRA. The tax rules regarding IRAs are very complex and this statement only highlights some of the important rules. You should obtain tax advice regarding the tax treatment and suitability of an IRA as an investment.

## APPLICATION, ETC.

No contribution will be accepted which is made pursuant to a Savings Incentive Match Plan for Employees (SIMPLE) sponsored by an employer. This IRA is not suitable for use with a Roth or Roth Conversion IRA as described in Internal Revenue Code (IRC) §408A. Further, this IRA is not suitable for an Education IRA (Coverdell Education Savings Account) as described in IRC §530. If you wish to learn more about Roth, Roth Conversion, or Education IRAs, contact your Tax or Financial Advisor or your Insurance Professional.

**WARNING:** Your Contract provisions control over commentaries set forth in this Disclosure Statement. In the event a statement in this Disclosure appears to be incomplete or in anyway appears to conflict with Contract provisions, the Contract provision will, at all times, govern.

#### RIGHT TO EXAMINE, RIGHT TO REVOKE

You have the right to revoke and return your IRA at any time within 10 days of receiving your contract. You may make this revocation by delivering or mailing your contract to the agent through whom it was purchased or to Athene Annuity and Life Company, ATTN: Customer Contact Center, P.O. Box 1555, Des Moines, IA 50306-1555. If revoked, Athene will return in full the contributions you made to your IRA without adjustment for such items as sales commissions, administrative expenses or fluctuation in market value. If you send your contract by first class mail, your revocation will be deemed mailed as of the date of the postmark. The insurance laws of some states may extend the foregoing described 10 day period. Please review the Right to Examine Contract section of your contract.

#### **IRC REQUIREMENTS**

Your Athene IRA is nonforfeitable and for your exclusive benefit and that of your beneficiaries. The form of the annuity follows IRS guidelines, however, no representation has been made by the IRS regarding the merits of the IRA as an investment. The contract meets the following requirements of an IRA.

- Your contract is issued by Athene (an insurance company) and annual premium payments are not established as a fixed amount. All premium payments must be in cash or cash equivalents.
- You cannot transfer your IRA and your interest in your IRA is generally nonforfeitable.
- You are eligible to purchase an IRA if you have compensation includible in your income for the applicable tax year and you are not age 70-1/2 by the end of the year. You may establish and contribute to your IRA for the immediately prior tax year through the due date for filing your income tax return. The deadline for IRA contributions may not be extended by extending the filing of your tax return. If you contribute to your IRA after the end of the tax year on account of the prior year (but before your income tax deadline), you must provide written notification to Athene indicating that the deposit relates to the prior tax year. Your notification is irrevocable. When we refer to a "tax year" we mean your tax year, which is usually the calendar year.
- (i) Unless otherwise provided in your IRA and except in the case of a rollover contribution (as permitted by section 402(c), 402(e)(6), 403(a)(4), 403(b)(8), 403(b)(10), 408(d)(3) and 457(e)(16) ) or a contribution made in accordance with the terms of a Simplified Employee Pension Program (SEP) as described in section 408(k), no contributions will be accepted unless they are in cash or cash equivalents and the total of such contributions shall not exceed \$5,500 for taxable year 2014 and 2015.

The limit will be adjusted by the Secretary of the Treasury for cost-of-living increases under Code §219(b)(5)(D). Such adjustments will be in multiples of \$500.

(ii) In the case of an individual who is 50 or older, the annual cash contribution limit is increased by \$1,000. (If you are 50 or older, the applicable amount is \$6,500 for taxable year 2014 and 2015.)

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- (iii) In addition to the amounts described in paragraphs (i) and (ii) above, an individual may make a repayment of a qualified reservist distribution described in Code §72(t)(2)(G) during the 2-year period beginning on the day after the end of the active duty period.
- (iv) If the individual was a participant in a Code§401(k) plan of a certain employer in bankruptcy described in Code §219(c)(5)(C), then the applicable amount under paragraph (i) above is increased by \$3,000 for taxable years before 2010 only. An individual who makes contributions under this paragraph (iv) may not also make contributions under paragraph (ii).
- No contributions will be accepted under a SIMPLE IRA plan established by any employer pursuant to §408(p). Also, no transfer or rollover of funds attributable to contributions made by a particular employer under its SIMPLE IRA plan will be accepted from a SIMPLE IRA, that is, an IRA used in conjunction with a SIMPLE IRA plan, prior to the expiration of the 2-year period beginning on the date the individual first participated in that employer's SIMPLE IRA plan.
- You must take required minimum distributions from your IRA(s) by April 1 of the year following the year you attain age 70-1/2 and the end of each year thereafter. Your designated beneficiary(ies) is required to take certain minimum distributions after your death in accordance with applicable IRC provisions and IRS regulations (see, Distributions discussion on Page 5).
- You may now direct all or a portion of your tax refund straight into your IRA.

#### TAX DEDUCTION AND ELIGIBILITY

The amount you can deduct for contributions you make to your IRA will depend on whether or not you are an active participant in an employer-sponsored retirement plan (see Phase Out Deduction for Active Participants discussion below). If you (and your spouse, if you are married) are not an active participant in an employer retirement plan, you can continue to contribute to your IRA each year and deduct up to the lesser of the maximum contribution set forth in Section 4. of IRC Requirements (above) or 100% of your compensation (see Compensation discussion below). The investment earnings on your IRA are not subject to Federal Income Tax until distributions are made (or in certain cases when distributions are deemed made).

**Spousal IRAs.** If you are married and file a joint tax return you may be eligible to set up and contribute up to the maximum contribution in Section 4 of IRC Requirements to an IRA for your spouse, whether or not he or she received compensation during any part of the taxable year. This is called a Spousal IRA and is generally set up for a nonworking spouse. The total combined contributions you can make each year to your IRA and a Spousal IRA is the lesser of 2x the maximum contribution set forth in Section 4 of IRC Requirements or your taxable compensation for the year. You can divide your IRA contributions between your IRA and the Spousal IRA in any way you choose, as long as you do not contribute more than the maximum to either IRA. You and your spouse cannot participate in the same IRA.

**Compensation.** Compensation, for purposes of the IRA rules, generally means your wages, salaries, tips, professional fees, bonuses, and other amounts you receive for providing personal services. If you are self-employed, compensation is your net earnings from your trade or business, reduced by your deduction for contribution on your behalf to retirement plans (e.g. Keogh plans) and the deduction allowed for one-half of your self-employment taxes. If you are divorced, all taxable alimony and separate maintenance payments you receive are treated as compensation for purposes of the IRA rules. The term compensation does not include earnings from property (such as interest, rents, and dividends) pension or annuity income, deferred compensation, income from a partnership for which you do not provide services that are a material income-producing factor, foreign earned income and any other amounts that are excluded from income.

**Phase Out Of Deduction For Active Participants.** If you are an active participant in an employer-sponsored retirement plan, you are still able to contribute up to the lesser of the maximum contribution as set forth in Section 4 of IRC Requirements or 100% or your compensation. However, the deductibility of your contribution will be phased out as your adjusted gross income (AGI) increases. AGI is determined from your tax return, disregarding any deductible IRA contribution. An individual is not considered to be an active participant in an employer-sponsored retirement plan merely because the individual's spouse is such a participant.

The maximum deductible IRA contribution for an individual who is not an active retirement plan participant, but whose spouse is, is phased out for taxpayers with AGI between \$181,000 and \$191,000 for 2014 and \$183,000 to \$193,000 for 2015.

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Determination of the amount one can contribute to an IRA and deduct is based upon Phase-Out ranges and Applicable Dollar Amounts established by Congress. The following charts and examples provide generalized information about the operation of these rules.

Joint Returns						
Taxable years beginning in: Applicable Dollar Amount Phase-out range						
2015	\$98,000	\$98,000 - \$118,000				

Single Taxpayers					
Taxable years beginning in:	Applicable Dollar Amount	Phase-out range			
2015	\$61,000	\$61,000 - \$71,000			

The Applicable Dollar Amount for married individuals filing separate returns is phased-out for taxpayers with AGI between \$0 and \$10,000. Special rules apply to married individuals filing separately and living apart.

Generally, if you are covered by the following types of plans you will be considered to be an active participant in an employer retirement plan:

- 1. A qualified pension, profit sharing, 401(k) or stock bonus plan of an employer;
- 2. A qualified annuity plan of an employer;
- 3. A Simplified Employee Pension Plan or SEP Plan;
- 4. A government sponsored plan for an employee (such as the Civil Service Retirement System or military retirement plans) other than an eligible state deferred compensation plan (Section 457 plan); or
- 5. A Tax Sheltered Annuity plan for employees of public schools and certain tax-exempt organizations (a 403(b) plan).
- 6. Savings Incentive Match Plan for Employees (SIMPLE).

If you are not certain whether you are covered by your employer's retirement plan or how to apply the deduction phaseout rules, you should ask your employer or tax advisor. Also the W-2 Form you receive from your employer includes a box to indicate whether or not you are covered for the year. The form should have a mark in the "Pension Plan" box if you are covered.

**Non-Deductible Contributions.** If you cannot make a deductible contribution to your IRA, you may wish to consider a non-deductible contribution. Non-deductible contributions cannot, when added to any deductible contributions, exceed the overall IRA contribution limits (the lesser of the maximum contribution set forth in Section 4 of IRC Requirements or 100% of your includible compensation). Any earnings on non-deductible contributions are not subject to tax until distributed from the IRA. You may elect to treat a deductible IRA contribution as a non-deductible contribution. Such an election need not be made until the date for filing of your tax return for that year. If you make a non-deductible IRA contribution you must file Form 8606 with your tax return. A \$50.00 fine may be imposed for failure to timely file Form 8606.

When To Deduct. You can make IRA contributions at anytime during your tax year. Such amount would then be eligible for deduction on that year's tax return. A contribution is deemed to have been made on the last day of the preceding taxable year if you make your contribution on or before the due date for filing your Federal Income Tax return (excluding extensions) and you designate that contribution as a contribution for the preceding taxable year. For example, if you are a calendar year taxpayer and you make your IRA contribution on or before April 15, your contribution is considered to have been made for the previous tax year if you designate it as a contribution for that year.

**Age 70-1/2.** No deductions or contributions are allowed to your IRA during or after the year in which you attain age 70-1/2. However, you are allowed to deduct premium payments to an IRA for the benefit of your spouse during or after the year in which you attain age 70 1/2 provided your spouse has not attained age 70 1/2 before the close of the taxable year.

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**Tax Credits.** Certain individuals who are at least age 18, and are not full time students and not claimed as a dependent on another taxpayer's tax return, may be in a position to claim a nonrefundable tax credit equal to a percentage of the individual's qualified retirement savings. See New Code §25B for further details and feel free to contact your Insurance Professional.

**Deemed IRAs.** For pension plan years after 2002 (check with your employer concerning "plan years") a qualified plan or Tax Sheltered Annuity (i.e., a 403(b)) plan may permit employees to make voluntary contributions to a separate annuity contract, the separate annuity will be "deemed" an IRA or a Roth IRA and IRA reporting rules will apply. See Code §408(q) for further details. The annuity must be set up by your employer under the employer's qualified plan and the plan must allow for the IRA using an annuity contract.

#### **ROLLOVER CONTRIBUTIONS**

In general, the cash or assets you receive from certain other retirement programs may be contributed to your IRA. These contributions are called "rollover contributions." A rollover contribution to an IRA is not subject to the annual contribution limitations, but you may not deduct it on your tax return. Once in the IRA, a rollover contribution is subject to all of the usual rules governing IRAs. There are two kinds of rollover contributions to an IRA. In one you contribute the amounts received from another IRA (either an individual retirement account or an individual retirement annuity). In the other, you contribute amounts received from a Qualified Employer Plan (described in IRC §401(a)) a deferred compensation plan of a state or local government (described in IRC §457(b)), or Tax Sheltered Annuity (described in IRC §403(b)). The rollover rules are only summarized in this Disclosure Statement. Rollover transactions are often complex. If you have any questions regarding a rollover, please see a competent tax advisor.

Rollovers From Another IRA. Part or all of a distribution received from an IRA (account or annuity) may be rolled over to another IRA (account or annuity) without the imposition of tax. To have a proper rollover from another IRA (account or annuity) you must make the rollover within 60 days of receiving the distribution (if the distribution included both money and property, you must roll over the same property). You are not required to roll over all of the distribution you receive, however, any part not rolled over will be taxable to you and may be subject to penalties. You can make only one tax-free rollover of part or all of a distribution from an IRA to another (or the same) IRA in any 12-month period regardless of the number of IRAs you own. This once-a-year limit applies by aggregating all of your IRAs, including SEP and SIMPLE IRAs as well as Traditional and Roth IRAs, effectively treating them as one IRA for purposes of the limit.

If the IRA distribution does not satisfy the rollover rules, it may be (1) taxable in the year distributed, (2) subject to a 10% tax on early distributions, and (3) treated as a regular contribution to the recipient IRA, which could result in an excess contribution subject to an additional tax. The IRS may waive the failure to satisfy the 60 day rollover requirement but not the once-a-year limit on IRA-to-IRA rollovers.

**Rollovers From A Qualified Employer Plan Or Tax Sheltered Annuity.** Generally, you can roll over any part of the balance to your credit in a Qualified Employer Plan (QEP), governmental deferred compensation plan (IRC §457(b)) or Tax Sheltered Annuity (TSA) to an IRA or another eligible retirement plan (QEP or TSA, as appropriate, that accepts rollovers). The following distributions cannot be rolled over:

- 1. A required minimum distribution;
- 2. A hardship distribution;
- 3. Any part of a series of substantially equal periodic distributions paid at least once a year over (a) your lifetime or life expectancy, (b) the lifetimes or life expectancies of you and your beneficiary, or (c) a period of 10 years or more;
- 4. Corrective distributions of excess contributions or excess deferrals, and any income allocable to the excess, or of excess annual additions and any allocable gains;
- 5. A loan treated as a distribution because it does not satisfy certain requirements either when made or later (such as upon default), unless the participant's accrued benefits are reduced (offset) to repay the loan;
- 6. Dividends on employer securities;
- 7. The cost of life insurance coverage.

Your rollover into a Traditional IRA may include both amounts that would be taxable and amounts that would not be taxable if they were distributed to you, but not rolled over. To the extent the distribution is rolled over into a Traditional IRA, it is not includible in your income. The once-a-year limit on rollovers between IRAs does not apply to rollovers between IRAs and eligible retirement plans.

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**Direct Rollover Option.** The administrator of your QEP or TSA must give you the option to have any part of an eligible distribution that is reasonably expected to total \$200 or more for a year paid directly to an eligible retirement plan. This is called the direct rollover option. Under this option, all or part of the distribution can be paid directly to an IRA or another eligible retirement plan that accepts rollovers. In lieu of taking your direct rollover option you can have some or all of your payment made directly to you. If you choose the direct rollover option, no tax is withheld from any part of the distribution that is directly paid to the trustee or issuer of the other plan. If any part is paid to you, the payer of your QEP or TSA funds must withhold at least 20% of the taxable portion for federal purposes (state tax withholding may also apply).

**Rollover Of Payments Made To You.** Even if you have an eligible rollover distribution paid to you, you may, within 60 days, decide to roll over all or part of it to an IRA or another employer plan that accepts rollovers. The portion of your payment that is rolled over will not be taxed until you take it out of the IRA or the employer plan. You can roll over up to 100% of the eligible rollover distribution, including an amount equal to the 20% in federal tax that was withheld. If you choose to roll over 100%, you must find other money within the 60-day period to contribute to the IRA or the employer plan to replace the 20% that was withheld. On the other hand, if you roll over only the 80% that you received you will be taxed on the 20% that was withheld.

**WARNING:** You may also be subject to the 10% penalty tax for Premature Distributions (see, Excise Tax discussion on Page 6). Also, the effect of state income tax withholding rules should be considered.

**Denial Of Rollover Treatment For Inherited IRAs.** In the case of an IRA acquired by reason of the death of another individual other than your spouse, the tax-free rollover provisions do not apply. Distributions to you from such an IRA will be taxable to you. If you inherited your IRA by reason of the death of your spouse, the tax-free rollover rules do apply.

**Rollover by a Non-Spouse Beneficiary.** A direct transfer from a deceased employee's IRA or tax-qualified employer plan to an IRA set up to receive the distribution on your behalf can be treated as an eligible rollover distribution if you are the designated beneficiary of the plan and not the spouse of the deceased employee. The IRA is treated as an Inherited IRA. If you take a lump sum distribution paid direct to you, the Inherited IRA option is no longer available.

**Transfer Incident To Divorce.** Generally, the transfer of your IRA to your former spouse under a divorce decree or written incident to such divorce does not result in any amount being taxable to you and thereafter, such IRA will be owned by and for the benefit of your former spouse.

**Transfer From One Trustee Or Issuer To Another.** The transfer of funds in your IRA from one trustee or issuer directly to another, either at your request or your trustee's request, is not a rollover. Because this is not a distribution to you, the transfer is tax-free. Since it is not considered a rollover, it is not affected by the one-year waiting period that is required between rollovers.

## **DISTRIBUTIONS**

Taxable distributions from your IRA are taxed as ordinary income regardless of their source. They are not eligible for capital gains treatment or special 5 or 10 year averaging rules that apply to lump-sum distributions from QEPs.

**Required Minimum Distributions Before Death.** You are required to take a minimum distribution from your IRA not later than April 1 following the calendar year in which you reach age 70-1/2 (i.e., your so-called "required beginning date"). For subsequent years distribution must be made on or before December 31. By the required beginning date you may elect to have the accumulated value of your IRA distributed in a single sum payment or in a series of periodic payments that are made at least once a year and that will last for your lifetime (or your life expectancy), or your lifetime and your beneficiary's lifetime (or life expectancies). All or a portion of your required distribution may be satisfied by utilizing the partial surrender provision of your annuity (IRA) contract. Partial surrenders exceeding the amount allowed free by the contract may be subject to a surrender penalty.

**Calculation of Required Minimum Distributions.** Life expectancy is determined using the tables in Q&A-1 of §1.401(a)(9)-9 of the Income Tax Regulations. If distributions are being made to a surviving spouse as the sole designated beneficiary, such spouse's remaining life expectancy for a year is the number in the tables corresponding to such spouse's age in the year. In all other cases, remaining life expectancy for a year is the number in the tables corresponding to the beneficiary's age in the year specified in paragraph (b)(1) or (2) and reduced by 1 for each subsequent year.

#### OTHER REQUIRED MINIMUM DISTRIBUTION RULES

The owner of more than one IRA may take minimum distributions from one of his or her IRAs and satisfy the RMD rules for all IRAs. Distributions from Roth IRAs, 403(b) and QEP accounts may not be used to satisfy the RMD rules for a Traditional IRA.

We must report the amount of the RMD to you or offer to help you compute the RMD. Also, we must report to the IRS each year that RMDs are due under an IRA.

For Inherited IRA's the designated beneficiary is determined on September 30 of the calendar year following the calendar year

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of the IRA owner's death. In order to be a designated beneficiary, an individual must be a beneficiary as of the date of death.

**Required Distributions After Death.** If you die on or after your required beginning date, the entire remaining interest in your IRA must be distributed to your beneficiary(ies) at least as rapidly as distributions were being made to you. If you die before your required beginning date, the entire remaining interest in your IRA will be distributed at least as rapidly as follows:

- (1) If the designated beneficiary is someone other than the individual's surviving spouse, the entire interest will be distributed, starting by the end of the calendar year following the calendar year of the individual's death, over the remaining life expectancy of the designated beneficiary, with such life expectancy determined using the age of the beneficiary as of his or her birthday in the year following the year of the individual's death, or, if elected, in accordance with paragraph (3) below.
- (2) If the individual's sole designated beneficiary is the individual's surviving spouse, the entire interest will be distributed, starting by the end of the calendar year following the calendar year of the individual's death (or by the end of the calendar year in which the individual would have attained age 70 1/2, if later), over such spouse's life, or, if elected, in accordance with paragraph (3) below. If the surviving spouse dies before required distributions commence to him or her, the remaining interest will be distributed, starting by the end of the calendar year following the calendar year of the spouse's death, over the spouse's designated beneficiary's remaining life expectancy determined using such beneficiary's age as of his or her birthday in the year following the death of the spouse, or, if elected, will be distributed in accordance with paragraph (3) below. If the surviving spouse dies after required distributions commence to him or her, any remaining interest will continue to be distributed under the contract option chosen.
- (3) If there is no designated beneficiary, or if applicable by operation of paragraph (1) or (2) above, the entire interest will be distributed by the end of the calendar year containing the fifth anniversary of the individual's death (or of the spouse's death in the case of the surviving spouse's death before distributions are required to begin under paragraph (2) above).

**Estate Tax.** The value of your IRA will be included in your gross estate for purposes of determining whether your estate owes federal estate tax when you die. A beneficiary may be able to claim a deduction for estate tax resulting from certain distributions from an IRA. The beneficiary can deduct the estate tax paid on any part of a distribution that is income in respect of a decendent. He or she can take the deduction for the tax year the income is reported. A beneficiary should consult a professional tax advisor regarding his or her situation.

**Gift Tax.** Generally, the revocable designation by you of a beneficiary to receive a survivor benefit after your death is not considered a gift subject to gift tax. An irrevocable designation of a beneficiary may not be exempt from gift tax. You should consult your professional tax advisor regarding your situation.

#### **EXCISE TAXES**

This section briefly highlights the various Federal Excise Taxes that may apply to your IRA.

**Premature Distributions.** If you are under age 59-1/2 and receive an IRA distribution, an additional tax of 10% will apply, unless the distribution is made on account of your death; disability; a qualifying rollover; a direct transfer; the timely withdrawal of an excess contribution, if the distribution is part of a series of substantially equal periodic payments (at least annual payments) made over your life expectancy or the joint life expectancy of you and your beneficiary made on account of amounts paid during the taxable year for medical care which are deductible as itemized expenses; made to an unemployed taxpayer after separation from employment, for health insurance premiums, if certain conditions are met; due to an IRS levy of the qualified plan; or a qualified reservist distribution. Withdrawals for certain qualified education expenses and for first time home buyers may also be exempt from the tax. This additional tax will apply only to the portion of a distribution which is includible in your income.

**Excess Contributions.** An excise tax is imposed upon any excess contribution you make to your IRA that is not withdrawn by the due date of your return (including extensions). This tax will apply to each year an excess remains in your IRA. An excess contribution is any contribution amount which exceeds your contribution limit, excluding rollover and direct transfer amounts. Your contribution limit is the maximum contribution set forth in Section 4 of the IRC Requirements.

**Minimum Distribution.** A 50% excise tax will generally be imposed on an under-distribution representing the difference between the required minimum distribution (see Distributions) for the tax year in question and the amount actually paid out to you. This tax is to be paid by the individual to whom the minimum payments should have been made. For example, if the required minimum distribution payment that you should have received is \$1,000 for the taxable year and you only receive \$600, an excise tax of \$200 (50% of the \$400 under payment) must be paid by you.

Tax Reporting. You must file Form 5329 with the IRS when any additional or excise taxes are due.

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#### PROHIBITED TRANSACTIONS

IRAs are subject to the prohibited transaction rules of IRC §4975. You will be treated as the creator of the IRA with respect to these provisions. A typical prohibited transaction might involve you borrowing the income or corpus from the contract. If you engage in a prohibited transaction, your IRA will lose its tax exempt status. This will be effective as of the first day of the tax year in which the prohibited transaction occurs. Once your IRA loses its exempt status, you are required to include its value in your taxable income for that tax year. This value is determined as of the first day of the tax year in which the prohibited transaction occurred. Prohibited transactions include: the sale, exchange or leasing of any property between the plan and a party-in-interest; lending of money or any other extension of credit to a party-in-interest; furnishing of goods, services or facilities between the IRA and a party-in-interest; transfer to or use for the benefit of a party-in-interest of the income or assets of the IRA; act by a party-in-interest who is a fiduciary whereby he/she deals with the income or assets of the IRA in his/her own interest or for his/her own account; or receipt of any consideration for his/her own personal account by any party-in-interest who is a fiduciary dealing with the IRA in connection with a transaction involving the income or assets of the IRA.

**Borrowing.** In general, if you borrow any money from your IRA or use any portion of your IRA as security for a loan, the annuity will cease to qualify as a tax exempt IRA as of the first day of the taxable year such action was taken and for all taxable years thereafter. You will be required to include in gross income the fair market value of the IRA.

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#### SIMPLIFIED EMPLOYEE PENSION PLANS

If an IRA has been set up in connection with a Simplified Employee Pension Plan established by your employer for the benefit of its employees (SEP-IRA), certain additional conditions and limitations apply. Under a SEP-IRA, an employer makes contributions to an IRA for each of its eligible employees. Many of the requirements pertaining to a SEP-IRA are the same as for a regular IRA. However, certain important differences should be carefully noted. For example, under a SEP-IRA, the employer may make contributions to each eligible employee's IRA in an amount up to 25% of eligible compensation (as limited by IRS rules) or \$52,000 in 2014 and \$53,000 in 2015, whichever is less. SEP-IRA contributions are deductible by employers in accordance with applicable tax rules. Even if your employer makes a SEP-IRA contribution you may make your own IRA contribution if you are allowed to (see Tax Deduction and Eligibility). Your employer is required to provide you with information which describes the terms of your employer's SEP-IRA plan.

#### STATUS OF APPROVAL

The annuity policy **has not** been approved as to form for use as an IRA by the IRS. The IRS approval is a determination only as to the form of the annuity and does not represent a determination of the merits of such annuity.

#### **FINANCIAL DISCLOSURE**

We have included, as part of this Disclosure Statement, a PROJECTION of the accumulation value of an IRA assuming the factors set forth on the PROJECTION. Hopefully, the PROJECTION is informative, but the accumulation values shown are only estimates and are not guaranteed. See PROJECTION, attached.

## **OTHER**

You may obtain further information on IRAs from your District Office of the IRS. In particular, you may wish to obtain Publication 590-A (Contributions to Individual Retirement Arrangements (IRAs)) and Publication 590-B (Distributions from Individual Retirement Arrangements (IRAs)). These publications are available from your local IRS office, on the IRS's Internet Website at www.IRS.gov, or by calling 1-800-TAX-FORMS.

The issuer of an IRA shall furnish annual calendar year reports concerning the status of the annuity and such information concerning required minimum distributions as prescribed by the Commissioner of Internal Revenue.

PLEASE REMEMBER, THE FOREGOING DISCUSSION IS ONLY A SIMPLE GUIDE. ATHENE RECOMMENDS THAT YOU OBTAIN COMPETENT INDEPENDENT TAX ADVICE REGARDING YOUR TAX SITUATION.

Athene Life Insurance Company of New York

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#### FINANCIAL DISCLOSURE

If your IRA or Roth IRA Annuity is to be funded with a Single Contribution, please refer to Table 1. If your IRA or Roth IRA Annuity is to be funded with Multiple Contributions, please refer to Table 2.

# TABLE 1

Table 1 shows Projected Minimum Cash Surrender Values at the end of select contract years assuming no withdrawals and an initial one-time contribution of \$1,000 paid at contract issuance. For purposes of this Financial Disclosure, the Projected Minimum Cash Surrender Values are calculated at 87.5% of paid premiums accumulated at 1.0% annually. To the extent your annuity provides for surrender or withdrawal charges, such charges are reflected in the values shown in Table 1 below. In some instances, optional riders for a charge, may reduce the Projected Minimum Cash Surrender Value. See the specific product brochure Disclosure Summary or Certificate of Disclosure for more details.

End of Contract Year	Paid Premiums*	Projected Minimum Cash Surrender Value	End of Contract Year	Paid Premiums*	Projected Minimum Cash Surrender Value	End of Contract Year	Paid Premiums*	Projected Minimum Cash Surrender Value
1	1,000.00	883.75	26	0.00	1,133.35	51	0.00	1,453.44
2	0.00	892.59	27	0.00	1,144.68	52	0.00	1,467.98
3	0.00	901.51	28	0.00	1,156.13	53	0.00	1,482.66
4	0.00	910.53	29	0.00	1,167.69	54	0.00	1,497.48
5	0.00	919.63	30	0.00	1,179.37	55	0.00	1,512.46
6	0.00	928.83	31	0.00	1,191.16	56	0.00	1,527.58
7	0.00	938.12	32	0.00	1,203.07	57	0.00	1,542.86
8	0.00	947.50	33	0.00	1,215.10	58	0.00	1,558.29
9	0.00	956.97	34	0.00	1,227.25	59	0.00	1,573.87
10	0.00	966.54	35	0.00	1,239.53	60	0.00	1,589.61
11	0.00	976.21	36	0.00	1,251.92	61	0.00	1,605.51
12	0.00	985.97	37	0.00	1,264.44	62	0.00	1,621.56
13	0.00	995.83	38	0.00	1,277.09	63	0.00	1,637.78
14	0.00	1,005.79	39	0.00	1,289.86	64	0.00	1,654.15
15	0.00	1,015.85	40	0.00	1,302.76	65	0.00	1,670.70
16	0.00	1,026.01	41	0.00	1,315.78	66	0.00	1,687.40
17	0.00	1,036.27	42	0.00	1,328.94	67	0.00	1,704.28
18	0.00	1,046.63	43	0.00	1,342.23	68	0.00	1,721.32
19	0.00	1,057.10	44	0.00	1,355.65	69	0.00	1,738.53
20	0.00	1,067.67	45	0.00	1,369.21	70	0.00	1,755.92
21	0.00	1,078.34	46	0.00	1,382.90	71	0.00	1,773.48
22	0.00	1,089.13	47	0.00	1,396.73	72	0.00	1,791.21
23	0.00	1,100.02	48	0.00	1,410.70	73	0.00	1,809.12
24	0.00	1,111.02	49	0.00	1,424.80	74	0.00	1,827.22
25	0.00	1,122.13	50	0.00	1,439.05	75	0.00	1,845.49

<sup>\*</sup>Paid Premiums are determined after deducting applicable premium taxes, if any.

More information regarding Guaranteed Surrender Values can be found in the annuity contract that you purchased. This information should be reviewed carefully and any questions should be directed immediately to your agent through whom the annuity contract was purchased.

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#### TABLE 2

Table 2 shows Projected Minimum Cash Surrender Values at the end of select contract years assuming an initial \$1,000 contribution paid at contract issuance, an additional \$1,000 contribution paid on the first day of each subsequent contract year and no withdrawals. For purposes of this Financial Disclosure, the Projected Minimum Cash Surrender Values are calculated at 87.5% of first year paid premiums accumulated at 1.0% annually plus 87.5% of second year and after paid premiums accumulated at 1.0% annually. To the extent your annuity provides for surrender or withdrawal charges, such charges are reflected in the values shown in Table 2 below. In some instances, optional riders for a charge, may reduce the Projected Minimum Cash Surrender Value. See the specific product brochure Disclosure Summary or Certificate of Disclosure for more details.

End of Contract Year	Premium Paid*	Total Premium Paid*	Projected Minimum Cash Surrender Value	End of Contract Year	Premium Paid*	Total Premium Paid*	Projected Minimum Cash Surrender Value	End of Contract Year	Premium Paid*	Total Premium Paid*	Projected Minimum Cash Surrender Value
1	1,000.00	1,000.00	883.75	26	1,000.00	26,000.00	26,093.28	51	1,000.00	51,000.00	58,422.78
2	1,000.00	2,000.00	1,776.34	27	1,000.00	27,000.00	27,237.96	52	1,000.00	52,000.00	59,890.76
3	1,000.00	3,000.00	2,677.85	28	1,000.00	28,000.00	28,394.09	53	1,000.00	53,000.00	61,373.42
4	1,000.00	4,000.00	3,588.38	29	1,000.00	29,000.00	29,561.78	54	1,000.00	54,000.00	62,870.90
5	1,000.00	5,000.00	4,508.01	30	1,000.00	30,000.00	30,741.15	55	1,000.00	55,000.00	64,383.36
6	1,000.00	6,000.00	5,436.84	31	1,000.00	31,000.00	31,932.31	56	1,000.00	56,000.00	65,910.94
7	1,000.00	7,000.00	6,374.96	32	1,000.00	32,000.00	33,135.38	57	1,000.00	57,000.00	67,453.80
8	1,000.00	8,000.00	7,322.46	33	1,000.00	33,000.00	34,350.49	58	1,000.00	58,000.00	69,012.09
9	1,000.00	9,000.00	8,279.44	34	1,000.00	34,000.00	35,577.74	59	1,000.00	59,000.00	70,585.96
10	1,000.00	10,000.00	9,245.98	35	1,000.00	35,000.00	36,817.27	60	1,000.00	60,000.00	72,175.57
11	1,000.00	11,000.00	10,222.19	36	1,000.00	36,000.00	38,069.19	61	1,000.00	61,000.00	73,781.08
12	1,000.00	12,000.00	11,208.16	37	1,000.00	37,000.00	39,333.63	62	1,000.00	62,000.00	75,402.64
13	1,000.00	13,000.00	12,203.99	38	1,000.00	38,000.00	40,610.72	63	1,000.00	63,000.00	77,040.41
14	1,000.00	14,000.00	13,209.78	39	1,000.00	39,000.00	41,900.58	64	1,000.00	64,000.00	78,694.57
15	1,000.00	15,000.00	14,225.63	40	1,000.00	40,000.00	43,203.33	65	1,000.00	65,000.00	80,365.26
16	1,000.00	16,000.00	15,251.64	41	1,000.00	41,000.00	44,519.12	66	1,000.00	66,000.00	82,052.67
17	1,000.00	17,000.00	16,287.90	42	1,000.00	42,000.00	45,848.06	67	1,000.00	67,000.00	83,756.94
18	1,000.00	18,000.00	17,334.53	43	1,000.00	43,000.00	47,190.29	68	1,000.00	68,000.00	85,478.26
19	1,000.00	19,000.00	18,391.63	44	1,000.00	44,000.00	48,545.94	69	1,000.00	69,000.00	87,216.79
20	1,000.00	20,000.00	19,459.29	45	1,000.00	45,000.00	49,915.15	70	1,000.00	70,000.00	88,972.71
21	1,000.00	21,000.00	20,537.64	46	1,000.00	46,000.00	51,298.05	71	1,000.00	71,000.00	90,746.19
22	1,000.00	22,000.00	21,626.76	47	1,000.00	47,000.00	52,694.78	72	1,000.00	72,000.00	92,537.40
23	1,000.00	23,000.00	22,726.78	48	1,000.00	48,000.00	54,105.48	73	1,000.00	73,000.00	94,346.53
24	1,000.00	24,000.00	23,837.80	49	1,000.00	49,000.00	55,530.28	74	1,000.00	74,000.00	96,173.74
25	1,000.00	25,000.00	24,959.93	50	1,000.00	50,000.00	56,969.34	75	1,000.00	75,000.00	98,019.23

<sup>\*</sup>Paid Premiums are determined after deducting applicable premium taxes, if any.

More information regarding Guaranteed Surrender Values can be found in the annuity contract that you purchased. This information should be reviewed carefully and any questions should be directed immediately to your agent through whom the annuity contract was purchased.

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# **Trust Verification**

**Contact us:** 



**Athene Annuity and Life Company** 

# Mail or fax completed form to:

Customer Contact Center - Tel: 888-266-8489

P.O. Box 1555, Des Moines, IA 50306-1555 Fax: 866-709-3922

7700 Mills Civic Parkway, West Des Moines, IA 50266-3862

Athene Annuity & Life Assurance Company of New York

Pearl River, NY 10965

# **INSTRUCTIONS - ALL SECTIONS MUST BE COMPLETED**

Use this form to provide information about your Trust, including information about Trustee(s) and amended Trust dates.

Α	. Trust Information							
	Γ	Please list all existing co	entracts with	Athene tha	t have this Tru	ust as owner	or benefi	ciary.
1.	Contract Number(s):							
	Full Name of Trust:  Contract Owner (only	required if Contract Ow	ner is not th	e Trust ider	ntified in #2):			
4.	Trust Dates:	Original Trust Date: Amended Trust Dates: (if applicable)						
5.	State that Governs the	Trust:						
5.	Type of Trust: (please select one)  Revocable  Charitable Remainder: I certify that the trust is tax-exempt as a charitable remainder annuity trust or a charitable remainder unitrust under Section 664 of the Internal Revenue Code.							
7.		n Number (TIN): (please tification Number (TIN) i						
		have a separate Tax Ide		lumber (TIN	I) and the per	sonal TIN of	the First S	Settlor/
8.	Name of	Settlor/Grantor of Trust		Social Sec	urity Number	Date of Birt	th Living	Deceased
9.	Names of ALL current	Trustees (All current Tru	stees must s	ign on pag	e 3):	•		
			Name of	Trustee(s)				

# **Trust Verification**



A. Trust Information (continued)			
10.Names of ALL Successor Trustees (if appli	cable):		
11.Names of Notary and/or other Witnesses	of Trust:		
12.Signature required by the Trust Agreemer tion with insurance products (please check		e forms and/or request on	behalf of the Trust in connec-
ANY of the current Trustees, acting alo	ne	ALL of the Trustees,	acting together
Other(explain)			
13.Neither the insurance agent nor any perso	on affiliated with	the insurance agent is a b	eneficiary of the Trust.
Agree Disagree, (please attach an of the Trust)		· ·	
Note: Under the laws of most states, an accontract/policy sold by that agent, unless			
B. Certification of Beneficial Owner(s	s)		
A Beneficial Owner is an individual who will re or may not be the Trustee or the Grantor of th		re of the Trust proceeds. T	The Beneficial Owner, if any, may
To help the United States government fight obtain, verify, and record information about thi.e. non-expired governmental identification:	ne beneficial own	ers. Athene may require a	valid copy of your identification
A response below is required: Either check	the box or enter	information for at least on	e beneficial owner.
Check here if no individual will receive	25% or more o	f the Trust proceeds. If o	checked, go to Section C
Name	Date of Birth	Social Security Number	For Foreign Person(s): Passport Number and Country of Issuance or other similar identification number <sup>1</sup>

<sup>&</sup>lt;sup>1</sup> In lieu of a passport number, foreign persons may also provide an alien identification card number, or number and country of issuance of any other government-issued document evidencing nationality or residence and bearing a photograph or similar safeguard.

# **Trust Verification**



# C. Certifications by Trustee(s)

The Trustee(s) states and agrees that:

- The Trust, if named owner, is authorized under the terms of the Trust to purchase and/or hold insurance on the life of any insured/annuitant. If named beneficiary, the Trust is authorized to receive proceeds as provided under the terms of the insurance policy and/or annuity contract. I/We have also determined the insurance product is appropriate for the Trust's purpose and the terms of the insurance product conforms to the income distribution requirements, if any, of the Trust.
- I/We certify that the Company may rely solely on this Verification and the information provided for policy/contract administration purposes and the Company has no obligation to investigate the terms of the Trust or the authority of the Trustee(s). The Company expressly denies responsibility regarding the use and applications of any payments made to the Trust by the Trustee(s) and the Trustee(s) will hold the Company harmless from any action the Company takes at the direction of the Trustee(s).
- The Trustee(s) understands that under Section 72(u) of the Internal Revenue Code, an annuity owned by a non-natural owner, including a trust, is generally not entitled to tax-deferred status. A non-natural owner of an annuity is entitled to tax-deferred status only if certain exceptions under Section 72(u) apply. Accordingly, the income on the contract accumulated each year may be treated as ordinary income to the owner each year, whether or not any distributions are made from the annuity. The Trustee(s) acknowledges that the Company's tax reporting obligation is limited to issuing IRS Form 1099-R to reflect distributions that actually occur during a particular tax year. The Trustee(s) further acknowledges that the income on the contract may be currently taxable to the owner whether or not the Company issues a 1099-R to the owner in a particular year, and that the amount shown on a 1099-R for a given year, if any, may not reflect the actual amount reportable by the owner as taxable income for that year. The Company is not required to calculate the income on the contract in any particular year. The Trustee(s) acknowledges that the Trustee(s) is responsible for determining the amount of income on the contract that accumulates each year, and for complying with all tax reporting requirements.
- The Trustee(s) acknowledges that this document is intended for information purposes only, does not constitute tax advice, and does not modify the terms and conditions of the contract. All Trustees should consult with a qualified tax advisor prior to entering into the contract.
- The Trustee(s) declares that each and every Trustee and Successor Trustee is bound by this certification. It is further understood that the Company may rely upon the direction of the named Trustee(s) until the Company receives written notification at its Home Office of a change of Trustee. Furthermore, the Trustee(s) agrees to notify the Company of any changes to the Trust itself that will alter the information provided in this Trust Verification.
- The Trustee(s) declare that the Trust Agreement containing the terms of the Trust, including the names of the Trustee(s) and the date of the Trust, was formed and domiciled in the United States or one of its Territories and is now in full force and effect.
- For annuity contracts and for existing life insurance policies in states requiring that insurable interest exist on the transfer of issued policies, I/we agree that the beneficial interests under the Trust are now, can and will be established only for individuals who are related to and/or have a substantial interest in the Annuitant/Insured/Proposed Insured by blood or law or hold a lawful, substantial economic interest in the continued life of the Annuitant/Insured/Proposed Insured.

The signature(s) on the following page certifies the information provided and agreed to in this Verification is true and accurate:

# Note: Each Trustee named in section A, number 9 must sign below

Signature of Trustee	Date	Signature of Trustee	Date
×		X	
Signature of Trustee	Date	Signature of Trustee	Date
X		x	
Signature of Trustee	Date	Signature of Trustee	Date
X		X	

Please be advised that the Company reserves the right to request and receive a copy of the Trust documents.